

Almaviv∧

ALMAVIVA S.P.A. AND SUBSIDIARIES Unaudited Interim Condensed Consolidated Financial Statements for the nine months ended September 30th, 2023 and 2022

Board of Directors November 9th, 2023

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Board of Directors November 9th, 2023

ALMAVIVA S.P.A. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		At September 30,			
(in the user do of Fure)	Note	2023	related parties	2022	related parties
(in thousands of Euro)	Note 7				
Intangible assets		,		90,999	
Goodwill	7 8	75,845		76,470	
Property, plant and equipment	8	91,256		87,563	
Investments accounted for using the equity method	9	5,984		243	
Non-current financial assets	10	1,688		1,256	
Deferred tax assets	11	16,641		21,367	
Other non-current assets	12	1,728		1,091	
Total non-current assets		308,134		278,989	-
Inventories	13			18,811	
Contract assets	14	37,366		19,064	
Trade receivables	15	572,988	28,857	513,487	183
Current financial assets	16	4,044	,	14,533	
Other current assets	17	185,017	24,156	142,041	24,495
Cash and cash equivalents	18	130,527	,	164,660	,
Total current assets		951,535		872,596	,
Total assets		1,259,669		1,151,586	
Share capital		154,899		154,899	
Share premium reserve		17,788		17,788	
Stock grant reserve		8,311		7,693	
Other reserves		(37,680)		(105,428)	
Profit/(loss) for the period		45,903		72,344	
Total group shareholders' equity		189,221		147,296	
Non-controlling interests		36,614		31,566	
Total shareholders' equity	19	225,835		178,862	,
Non-current liabilities for employee	20	20.055		20.672	
benefits	20	38,055		39,672	
Non-current provisions	21	8,876		8,040	
Non-current financial liabilities	22	386,697		380,717	
Deferred tax liabilities	23	92		84	
Other non-current liabilities	24	1,234		635	
Total non-current liabilities		434,954		429,148	
Current provisions	21	4,941		4,933	
Trade payables	25	355,441	136	351,526	140
Current financial liabilities	26	27,030		33,374	
Current tax liabilities	27	37,730		31,890	
Other current liabilities	28	173,738	39,937	121,853	29,900
Total current liabilities		598,880		543,576	
Total liabilities		1,033,834	_	972,724	
Total equity and liabilities		1,259,669		1,151,586	

ALMAVIVA S.P.A. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

		For	the nine months en	ided Septemb	er 30,
(in thousands of Euro)	Note	2023	Of which with related parties	2022	Of which with related parties
Revenues from contracts with customers	29	820,383	24,813	764,017	0
Other Income	30	16,172	17	16,946	20
Total revenues and other income		836,555		780,963	
Cost of raw materials and services	31	(330,329)	(434)	(306,798)	(317)
Personnel expenses	32	(364,247)	(618)	(352,871)	(2,202)
Depreciation and amortization	33	(38,160)		(33,155)	
Profit/(Loss)from sale of non-current assets	33	318		301	
Other expenses	34	(10,181)		(6,060)	
Operating profit/(loss)		93,957		82,380	
Financial income	35	3,703		2,727	
Financial expenses	35	(24,244)		(22,855)	
Exchange gains/(losses)	35	(89)		(498)	
Profit/(loss) from investments accounted for using equity method	36	2		6	
Profit/(Loss) before taxes		73,328		61,759	
Income taxes	37	(25,048)		(20,915)	
Profit/(Loss) from continuing operations		48,280		40,844	
Profit/(Loss) for the period		48,280		40,844	
of which:					
Profit/(loss) pertaining to the group		45,903		39,246	
Profit/(loss) pertaining to non-controlling interests		2,377		1,599	
Earning (Loss) per share (EPS) basic and	diluited				
Basic, earning (loss) for the year attributable to ordinary equity holders of the parent		€ 0.31		€ 0.26	
Diluted, earning (loss) for the year attributable to ordinary equity holders of the parent		€ 0.31		€ 0.26	

ALMAVIVA S.P.A. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

		For the nine months ended September 30		
(in thousands of Euro)	Note	2023	2022	
Profit/(loss) for the period		48,280	40,844	
Other components of comprehensive income that may be subsequently reclassified to profit or loss, after taxes:				
Exchange differences on translation of foreign operations	19	9,596	17,602	
Total		9,596	17,602	
Other components of comprehensive income that will not be subsequently reclassified to profit or loss, after taxes:				
Actuarial gains/(losses) on valuation of liabilities for employee benefits	20	205	5,063	
Total		205	5,063	
Comprehensive income/(loss) for the period		58,081	63,509	
of which:				
Comprehensive income/(loss) pertaining to the group		55,656	61,654	
Comprehensive income/(loss) pertaining to non-controlling interests		2,425	1,855	

ALMAVIVA S.P.A. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Note 19

(in thousands of Euro)	Share capital	Share premium reserve	Legal reserve		Other reserve an	d profit (loss) ca	ried forward		Total other reserve and profit (loss) carried forward	Profit/(loss) for the year	Total Group shareholders' equity	Other reserve and profit (loss) carried forward	Translation reserve	Profit/(loss) for the year	Total non-controlling s interests	Total shareholders' equity
				Profit (loss) carried forward reserve	FTA Reserve	Stock Grant reserve	Actuarial gain (losses) reserve	Translation reserve								
Shareholders' Equity at January 1, 2023	154,899	17,788	15,139	(83,733)	4,493	7,693	4,927	(46,257)	(112,877)	72,344	147,296	29,799	(991)	2,757	31,566	178,862
Profit/(loss) for the year									0	45,903	45,903			2,377	2,377	48,280
Other movements pertaining Other comprehensive income							205	9,548	9,753		9,753		48	1	48	9,801
Comprehensive income/(loss) for the year	(0	0	0	0	0	205	9,548	9,753	45,903	55,656	0	48	2,377	2,425	58,081
Allocation of prior year's profit/(loss)			3,965	68,379					68,379	(72,344)	0	2,757		(2,757)	0	0
Almawave increase in Equity due to M&A operations				0					0		0	0			0	0
Effects due to M&A operations of the period				0					0		0	2,832			2,832	2,832
Dividends paid				(11,913)					(11,913)		(11,913)	(333)			(333)	(12,246)
Changes in area and other movements				(2,437)					(2,437)		(2,437)	124			124	(2,313)
Stock Grant reserve						618			618		618				0	618
Shareholders' Equity at September 30, 2023	154,899	17,788	19,104	(29,704)	4,493	8,311	5,132	(36,709)	(48,477)	(26,441)	189,221	35,179	(943)	2,377	36,614	225,835

(in thousands of Euro)	Share capital	Share premium reserve	Legal reserve		Other reserve a	nd profit (loss) ca	rried forward		Total other reserve and profit (loss) carried forward	Profit/(loss) for the year	Total Group shareholders' equity	Other reserve and profit (loss) carried forward	Translation reserve	Profit/(loss) for the year	Total non-controlling interests	Total shareholders' equity
				Profit (loss) carried forward reserve	FTA Reserve	Cash Flow Hedge reserve	Actuarial gain (losses) reserve	Translation reserve	_							
Shareholders' Equity at January 01, 2022	154,899	17,788	12,465	(121,503)	4,493	4,670	2,529	(53,448)	(163,259)	57,908	79,804	19,596	(1,098)	1,990	20,489	100,292
Profit/(loss) for the year Other movements pertaining Other comprehensive										39,245	•			1,599	1,599	40,844
income							5,063	17,346	22,409		22,409		256	i	256	22,665
Comprehensive income/(loss) for the year							5,063	17,346	22,409	39,245	61,654		256	1,599	1,855	63,509
Allocation of prior year's profit/(loss)			2,674	55,234					55,234	(57,908)		1,990		(1,990)	0	0
Almawave increase of Equity due to M&A operations				7,682					7,682		7,682	4,535			4,535	12,217
Dividends paid				(25,000)					(25,000)		(25,000)					(25,000)
Changes in area and other movements				61		1	1,540		1,602		1,602	3,944			3,944	5,546
Stock Grant reserve						2,204	,		2,204		2,204				-,-	2,204
Shareholders' Equity at September 30, 2022	154,899	17.788	15,139	(83,526)	4,493	6,875	9.132	(36,103)	(99,129)	39,245	127,945	30,065	(842)	1.599	30.823	158,768

ALMAVIVA S.P.A. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands of Euro) Profit/(loss) for the period Adjustments to reconcile profit before tax to net cash flows:	Note		
		2023	2022
Adjustments to reconcile profit before tay to get cash flows:		48,280	40,844
rajustinents to reconcile profit before tax to fiet cash flows.			
Income Taxes	37	25,048	20,915
Financial income	35	(3,703)	(2,727)
Financial expenses	35	24,244	22,855
Exchange (gains)/losses	35	89	498
Depreciation, amortization and write-downs	33	38,205	33,155
Write-downs/(revaluations) of non-current financial assets and equity investments	36	(2)	(6)
Losses from sale of non-current assets	33	(319)	(214)
Interest received		3,701	2,579
Interest paid		(14,672)	(14,449)
Income taxes paid		(9,504)	(8,738)
Cash flows generated from operating activities before changes in working capital		111,367	94,711
Change in trade receivables excluding of the exchange rate effect and consolidation scope changes	15	(48,162)	(55,401)
Change in inventories excluding of the exchange rate effect and consolidation scope changes	13	939	(4,172)
Change in contract assets excluding of the exchange rate effect and consolidation scope changes	14	(18,302)	(8,394)
Change in trade payables excluding of the exchange rate effect and consolidation scope changes	25	(2,958)	49,331
Change in other assets excluding of the exchange rate effect and consolidation scope changes	12-17	(38,315)	(27,310)
Change in other liabilities excluding of the exchange rate effect and consolidation scope changes	24-28	26,835	(10,147)
Change in liabilities for employee benefits and provisions gross of exchange rate effect	20-21	(2,609)	(7,940)
Cash flows generated from operating activities changes in working capital		(82,572)	(64,034)
Cash-flow generated from/(absorbed by) operating activities (A)		28,795	30,678
Investments in property, plant and equipment	8	(8,483)	(8,290)
Investments in intangible assets	7	(26,709)	(20,507)
Acquisition of investments accounted for using the equity method	9	(1,844)	(0)
Proceeds from divestments of PP&E, intangible assets and investments accounted for using the equity mehod	9	1,198	575
Acquisition of subsidiaries net of cash and cash equivalents	6	(6,611)	(18,830)
Change in non-current financial asset	10	(6)	2,459
Cash-flow generated from/(absorbed by) investing activities (B)		(42,456)	(44,593)
Dividens paid		(11,921)	(25,000)
Proceeds from borrowings	22	827	3,730
Repayment of medium/long-term loans and non-current financial liabilities	22	(1,432)	(1,565)
Repayment of lease liabilities		(7,083)	(9,100)
Change in current and non - current financial liabilities	26	(13,867)	(608)
Change in current financial assets	16	10,489	145
Cash-flow generated from/(absorbed by) financing activities (C)		(22,987)	(32,398)
NET CASH FLOW BEFORE EXCHANGE RATE DIFFERENCES (A + B + C)		(36,648)	(46,314)
Effect of foreign exchange rates on cash and cash equivalents (D)		2,516	7,469
Cash flow of the year (A+B+C+D)		(34,133)	(38,844)
		164.660	169,622
Opening cash and cash equivalents		164,660	109,022

ALMAVIVA S.P.A. AND SUBSIDIARIES EXPLANATORY NOTES

1. GENERAL INFORMATION

AlmavivA The Italian Innovation Company S.p.A. (hereinafter "AlmavivA" or the "Company") is the parent company of one of the leading Italian groups in the Information & Communication Technology sector, which operates globally with an organisational structure incorporating approximately 44,169 employees and several offices around Italy and abroad.

The Company has its registered office in Via di Casal Boccone, 188/190, Rome and it is governed by the Italian law.

The Unaudited Interim Condensed Consolidated Financial Statements of the Company and its subsidiaries (the "AlmavivA Group") are prepared in compliance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") adopted by the European Union, in particular the international accounting standard applicable for the preparation of interim financial statements (IAS 34 - Interim Financial Reporting) and include the consolidated statement of financial position as at September 30, 2023, the related consolidated income statement, the consolidated statement of other comprehensive income, the consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the nine months period ended as at September 30, 2023, compared, as regards the income statement part, the cash flow part and the change in shareholders' equity part, with the nine months period ended as at September 30, 2022 and as regards the consolidated statement of financial position part, with December 31, 2022, together with the explanatory notes.

The designation "IFRS" also includes all valid International Accounting Standards ("IAS"), as well as all interpretations of the IFRS Interpretations Committee, formerly the Standing Interpretations Committee ("SIC") and then the International Financial Reporting Interpretations Committee ("IFRIC").

The activities of the Group and its segments are described in Note 5, while Paragraph 2.2 presents the information on the Group's structure. The information on the Group's transactions with other related parties is presented in Note 43.

The Unaudited Interim Condensed Consolidated Financial Statements were approved by the Company's Board of Directors on November 9th, 2023.

When used in these explanatory notes, unless otherwise specified or the context otherwise indicates, all references to the terms "AlmavivA Group", "Group", "we", "us", "our" and the "Company" refer to AlmavivA S.p.A., the parent company, and all entities included in the Interim Condensed Consolidated Financial Statements.

2. BASIS OF PREPARATION

Standards

The Interim Condensed Consolidated Financial Statements of the AlmavivA Group have been drawn up in compliance with current regulations.

The Interim Condensed Consolidated Financial Statements have been drawn up on the assumption of going concern. The assessment of the AlmavivA Board of Directors, presented below in paragraph 2.1, assumes that there are no uncertainties (as defined in paragraph 25 of IAS 1) about the AlmavivA Group regarding the ability to continue its business.

Contents of the consolidated financial statements

The Interim Condensed Consolidated Financial Statements of the AlmavivA Group, as reported above, were drawn up in compliance with the IFRS issued by the IASB and adopted by the European Commission pursuant to the procedure as per Art. 6 of the (EC) Regulation no. 1606/2002 of the European Parliament and Council dated July 19, 2002, and to the international accounting standard applicable for the draw up of interim financial statements (IAS 34 - Interim Financial Reporting).

The Interim Condensed Consolidated Financial Statements is composed of the Consolidated Financial Statements reported above and the explanatory notes and are prepared by applying the general historical cost principle, with the exception of certain financial statement items that, based on IFRS, are measured at fair value, as indicated in the relevant accounting policies and measurement criteria for each item.

The Interim Condensed Consolidated Financial Statements do not disclose all the information required in the preparation of the annual consolidated financial statements. For this reason, it is necessary to read the Interim Condensed Consolidated Financial Statements together with the consolidated financial statements as at December 31, 2022.

The accounting standards adopted for the draw up of the Interim Condensed Consolidated Financial Statements comply with those used for the draw up of the consolidated financial statements as at December 31, 2022, except for the adoption of the new standards, amendments and interpretations in force from January 1st, 2023.

The layouts adopted for the preparation of the Consolidated financial statement are consistent with those in IAS 1, as follows:

- the Consolidated statement of financial position is presented by classifying assets and liabilities according to the current/non-current criterion. Current assets are those intended to be realised, sold or used in the company's normal operating cycle or in the twelve months after the end of the financial year. Current liabilities are those that are expected to be extinguished in the company's normal operating cycle or in the twelve months after the end of the financial year;
- the Consolidated income statement was prepared by classifying operating costs by nature, given that this type of presentation is deemed more appropriate to present the Group's specific business, conforms to the internal reporting methods and is in line with the industrial sector practice;
- the **Consolidated statement of other comprehensive income** presents the profit/(loss) for the year and the other changes in shareholders' equity that do not refer to transactions entered into by the owners in their capacity as owners;
- the Consolidated statement of changes in shareholders' equity provides separate
 disclosure of the result of the statement of other comprehensive income and of the
 transactions with shareholders entered into by the latter in their capacity as owners;
- the **Consolidated statement of cash flows** is prepared according to the "indirect method" as permitted by IAS 7 and presents the cash flows generated by operating activities, investing activities and financing activities.

Making the consolidated financial statements, no critical issues arose that required recourse to derogations pursuant to IAS 1.

All amounts are stated in thousand of Euro, except where indicated otherwise.

The Euro represents the functional currency of the parent company and subsidiaries, and that used for presenting the financial statements.

The following table indicates the exchange rates adopted:

			Exact exchange rates	5									
	Amount of currency for 1 Euro												
Country	Currency	ISO	September 30, 2023	December 31, 2022	September 30, 2022								
Saudi Arabia	Riyal	SAR	3.9728	3.9998	3.6555								
Brazilian	Real	BRL	5.3065	5.6386	5.2584								
China	Yuan	CNY	7.7352	7.3582	6.9368								
Colombian	Peso	COP	4312.3900	5172.4700	4415.5500								
Dominican Republic	Peso	DOP	60.1559	59.9444	52.1808								
Egypt	Lira	EGP	32.7298	26.3990	19.0526								
United Arab Emirates	Dirham	AED	3.8906	-	-								
Europe	Leu	RON	4.9735	4.9495	4.9490								
Russia	Rublo	RUB	103.3500	74.3000	56.7000								
United States	Dollaro	USD	1.0594	1.0666	0.9748								
Tunisian	Dinaro	TND	3.3518	3.3221	3.1792								

•			Average exchange rate	es								
Amount of currency for 1 Euro												
Country	Currency	ISO	September 30, 2023	December 31, 2022	September 30, 2022							
Saudi Arabia	Riyal	SAR	4.0632	3.9489	3.9937							
Brazilian	Real	BRL	5.4255	5.4399	5.4677							
China	Yuan	CNY	7.6215	7.0788	7.021							
Colombian	Peso	COP	4775.9167	4473.28	4326.6833							
Dominican Republic	Peso	DOP	60.3069	57.9251	58.7768							
Egypt	Lira	EGP	33.1508	20.1636	19.0091							
United Arab Emirates	Dirham	AED	3.993	-	-							
Europe	Leu	RON	4.939	4.9313	4.9353							
Russia	Rublo	RUB	103.3500	74.3	56.7							
United States	Dollaro	USD	1.0835	1.053	1.065							
Tunisian	Dinaro	TND	3.3501	3.2509	3.241							

2.1 Going Concern

During the first nine months of 2023, AlmavivA Group consolidated the growth trends in revenues achieved in previous periods (reaching Euro 820.4 million, increased Euro 56.4 million compared to the first nine months of previous year). The result as of September 30, 2023, shows a consolidated operating profit growing compared to the previous year and equal to Euro 93,957 thousand (increased Euro 11,577 thousand compared to September 30, 2022). At the level of Net Profit there is a positive result of Euro 48,280 thousand.

As for the conflict situation between Russia and Ukraine, it's confirmed as the Group has not identified any significant impacts until now. From 2022, AlmavivA carries out, on behalf of the Ministry of Foreign Affairs and the Italian Embassy, through the subsidiary AlmavivA Russia LLC, part of the activities related to the provision of visas for entry into Italy. At present day, there are no signs of issues related to these activities carried out; continuity in the services provided is also expected for 2023.

Regarding the situation of conflict in the Middle East area, there are currently no significant exposures to the affected markets and there are no issues about relationships with suppliers involved in the supply chains. The current crisis could, however, help to emphasize the effects related to the increase in costs of energy and raw materials, as well as rising interest rates on

debt. Management verifies the evolution of the situation, sanctions, and restrictions on a daily basis.

As regards the health emergency relating to Covid-19, it is confirmed that AlmavivA Group has shown a not significant impact also during this first nine months of 2023.

Temporary agile working methods (so-called smart working) continue to be adopted both in the IT and DRM International (ex CRM International) fields. The adoption of the new working methods in progress at all Group companies, with greater use of temporary agile working methods and new support technological implementations, has also made it possible to aim at achieving significant levels of efficiency and increased productivity.

In the IT segment, market estimates continue to show a growth forecast for the Information Technology sector whose centrality in the country's relaunch strategies confirms the start of a new cycle also supported by large companies' investments.

The start, from 2022, of the National Recovery and Resilience Plan (PNRR), initiated the Country's digital transformation: for resources allocated, digitization is the first of six "missions" identified by the Plan, with 27% of total funding earmarked for reforms to get out of the pandemic crisis. In particular, as part of the Next Generation EU, the Italian Plan for Recovery and Resilience (PNRR) provides for investments for a total of Euro 222.1 billion, divided as follows: (i) approximately Euro 50 billion to support the digitization and innovation of businesses and the production system; (ii) Euro 20.3 billion in the Health sector, with the aim of strengthening the local network and modernizing the technological equipment of the National Health Service (NHS) with the strengthening of the Electronic Health Record and the development of telemedicine; (iii) Euro 31.5 billion for infrastructures for sustainable mobility. These three areas constitute core areas of know-how for the AlmavivA Group and will constitute a great opportunity to collaborate in the growth of the country.

Opportunities associated with the possible increase in investments by customers in the field of cybersecurity, process digitization, data science, analytics and big data, confirming the consolidated trend following the emergency period.

The digitization of the Public Administration has long been an important matter of government policies, aimed at bridging the country's digital gap. The digital growth strategy identifies several infrastructural actions aimed at ensuring easier and safer access to public services. This strategy focuses on the principle of "digital first", through the switch-off of the traditional

use of services from citizens thanks to the diffusion of digital culture and the development of digital skills in businesses and citizens (Source: Anitec-Assinform, Il Digitale in Italia 2022).

In this situation, AlmavivA has prepared itself to play a primary role especially for the Digital Health, Cybersecurity, Environment & Sustainability and Culture and Tourism improving the development and enhance of the most innovative technological solutions, providing its customers with better tools and solutions.

The performance in the first nine months of 2023, consistently with the operating estimates, was characterized in particular by the development of revenues in the areas relating to the Central and Local Public Administration (PA) thanks also to the opportunities connected to the PNRR in all the referring sectors. Moreover, in addition to the contribution deriving from the development of activities connected to the L3 and L4 SPC contract and the production accrued on contracts acquired in the Social Security and Defense sector (where the activities relating to the National VTS-Vessel Traffic Service deserve a mention), we highlight the progress of activities relating to the design and construction phases of the National Telemedicine Platform (NTP), awarded under concession by AGENAS in RTI with Engineering (Almaviva's share equal to 40%) whose completion is expected by the end of the financial year. The duration of the

entire concession, including the management phase, is 10 years and a total value of €247.5 million. The national telemedicine platform will make it possible to give timely and quality responses to the demand for health services in the area, opening a new phase in the perspective of modernization and rationalization of the Italian Health Service.

The consolidation of the Cybersecurity business area also continues. Established at the beginning of the financial year, in addition to covering part of the activities related to the concession for the design, implementation and management of the National Telemedicine Platform, it focuses on the development of the market and in maximizing the opportunities deriving from the award of the AQ Consip "Remote Security" for the supply of security services for the Central Public Administrations and in general from the relevant Framework Agreements.

In line with the expected growth on specific business, on July 27, 2023, the double acquisition by Almaviva of (i) the companies B. M. Tecnologie Industriali, an instrumental engineering company supporting water utilities, and (ii) 2f Water Venture, a company that in the Integrated Water Service (SII) sector creates innovative solutions for identifying leaks in water networks, was finalized. The transaction provides for the transfer to the Almaviva Group of 60% of B. M. Tecnologie Industriali and 60% of 2f Water Venture.

The significant transaction combines the consolidation of the *value proposition* in the world of water utilities, with the completion of the value chain and with an offer of end-to-end solutions with full control of the entire supply chain, and with the affirmation of the Almaviva Group as market leader in the management of a critical asset in the country system and in the active construction of a more sustainable future, pursuant to ESG parameters.

In the digital field for the optimization of water resources, the Almaviva Group is already a leader in Italy with the solutions of the Parent Company and Almawave. Now the control of the two companies improves and completes the offer in the sector.

All phases relating to the management of water resources are now completely supervised by the Group companies, through Almaviva's Giotto Integrated Water Care Solution platform and Almawave's Smart Water Management platform, the Tecnau and Sister solutions, which have already entered the Almaviva perimeter last year, and those of the two newly acquired companies.

The Group's skills range, among others, from the digitization of the network to the creation of the digital model (digital twin), from qualitative/quantitative monitoring through sensor and satellite technologies, to data analysis thanks to AI, from optimization of distribution to search for leaks.

The integration between the Almaviva Group, B.M. e 2f will make it possible to improve the presence on a growing market, that of water utilities, both in Italy and abroad, thanks to the possession of all the components necessary for the transformation of the water network, promoting the sustainable development of the various ecosystems: climate, agriculture, environment, health, smart cities.

As regard the Finance sector, the improvement process of Group positioning continues, started in 2022 with an improvement of AlmavivA business area specialized in the banking sector through the transfer of the business unit into ReActive S.r.l. and the acquisition of the company Kline S.r.l. specialized in application platforms for Front-to-Back operations of the entire Wealth Management, SIM, SGR and Private Banking sector.

The reference market confirms strong growth in all three of ReActive's focus industries (banking, insurance and wealth management), with strong attention from the financial services world to digitization and important investments expected on the digital transformation front.

In this market environment, ReActive, as part of its commercial diversification strategy, is proceeding with the development of the first projects, negotiations and discussions with new important banking customers and with the main large banks in its pipeline. To support this growth, an activity is underway to reorganize and upgrade the delivery and commercial structures.

As regards the Transport sector, the sector has almost returned to pre-pandemic levels and dimensions, also thanks to the progressive materialization of investments related to the PNRR. However, the effects of this recovery are significantly influenced and partly mitigated by the current geopolitical crisis and its heavy repercussions, for example on operating costs.

As regards the supply of outsourced activities to the Ferrovie dello Stato Group (FSI), during 2023, are ongoing the transition activities following the award to Almaviva (in joint venture with other important players) of Tender 1, 2 and 5, and the release of the activities relating to tenders 3 and 4 in which Almaviva was unable to participate due to the constraints imposed by FSI, with the consequent awarding of the related activities to other operators.

As regards other markets, both national and international, commercial and partnership actions and investments continue to use the advantages of the opportunities offered by the PNRR and the Complementary Funds and to support international development. During the first nine months of 2023, the integration into the group process of TECNAU S.r.l., company acquired in September 2022 and specialized in CTC-Centralized Traffic Control, SCADA-Supervisory Control and Data Acquisition systems and cyber security in the transportation and utilities sector, was completed. The acquisition allows the Almaviva Group to acquire know-how and products to be integrated into the current offer portfolio and into the proprietary Moova platform.

In 2023, operational releases (first prototype carriages) on WMATA project on the Washington metro have been completed and negotiations for the awarding of contracts in both the USA and Canada are ongoing.

The main development lines will be focused on the Smart Vehicle, Road, Local Public Transport and Mobility as a Service (TPL / MaaS) sectors; the development of the transportation sector at a national and international level will also be supported by an improvement of the commercial structure with direct and indirect controls on the regions of greatest interest (north-east Europe, Middle East, Brazil, USA).

The development process of the MoovA proprietary platform continues, which is increasingly becoming a fundamental asset for the development of new markets, with investments planned for the year for approximately € 1.3 million. It should be noted the completion of an agreement for the sale of Moova licenses (and related services) with Accenture in the TPL / MaaS sector. At the moment, AlmavivA mobility systems and Passenger Information System solutions are present in Finland, Saudi Arabia, Switzerland, United States, but also in Qatar, United Arab Emirates, Egypt, Oman, Bahrain.

In this context of international growth, we highlight the establishment of the subsidiary companies ALMAVIVA USA CORP. and ALMAVIVA UAE LIMITED.

On the other hand, the absorption of the effects of the extra costs deriving from the increases in energy and raw materials (especially in relation to the subsidiaries Sadel and TECNAU, and in general in relation to supplies in Smart hub and Smart Road areas), which have been emphasized by the Ukraine and Middle East crisis, in also expected in last quarter of 2023.

Regarding international development, in addition to the aforementioned initiatives in the transport sector, developments in the public administration of the European Union ("EU") continue, developed through the subsidiary AlmavivA de Belgique. In this scenario, it should be

noted the recent award of the DIMOS VI contract, a 5-year framework agreement announced by the Directorate General for Budget, for the supply of experts specialized in SAP to all DGs of the European Commission and related Agencies, which include over 50 entities distributed throughout Europe.

During 2023, an improvement of activities related to entry visas, started in 2022 according to the award of the tenders of the Ministry of Foreign Affairs, is expected.

Further expansion of activities is planned for 2023, with participation for tenders proposed by the Ministry of Foreign Affairs and the development of a new dedicated IT platform.

Certain actions continue to be carried out in all Group companies with the utmost attention and intensity of control, concerning, in particular:

- Structure costs
- Purchase policies
- The reduction of external costs through the correct balance between direct and indirect resources and the optimization of production and management processes
- The optimization of working capital management, with particular attention to trade receivables and work in progress
- The redesign of the corporate and organizational structure, aimed at improving production and management efficiency, with particular focus on technical and managerial skills, as well as on adequate capitalization of the companies.

During 2023 and 2024, the Group will be able to receive benefit from the potential positive effects of the new italian pension regulations, which could lead to an acceleration of the remix of resources in the production area with consequent professional optimization. We also highlight the possible productivity benefits associated with Union agreements on supplementary benefits signed in December 2022 on welfare and variable performance bonuses.

As regard AlmavivA Contact and AlmavivA Services subsidiaries, the first nine months of 2023 shows a decrease in terms of revenues compared to the same period of the previous years (less 87%).

The decrease in terms of costs (-71% compared to the same period of the previous year) made it possible to offset the decrease in terms of revenues by confirming, net of extraordinary items, the process of improving the result. Moreover, the first nine months of 2023 shown a decrease in terms of personnel expenses, due to lower fte compared to the previous period and external costs due to the efficiency of the logistics structure. The transfer to other companies of the group of employees who were trained during 2022 on IT activities was also successfully completed.

For the last quarter of 2023, the process of focusing on high-margin customers is expected to be improved with the consequent transfer of resources to competitors for further efficiency improvements in the logistics structure.

This year still shows a transitory situation, the effects of which deriving from the optimizations undertaken will be more evident during 2024.

The Brazilian macroeconomic scenario has been more resilient to inflation dynamics than Italian and European scenario. The EUR/BRL exchange rate, in these first nine months of 2023, have had an average value equal to 5.43 EUR/BRL, with a flat trend compared to 2022; during the next months of 2023, a flat trend of the exchange rate is expected, with an average value about 5.6 EUR/BRL.

Inflation (HICP) should remain at flat levels. The first nine months of 2023 recorded an average inflation of 4.6%, with a flat trend of 5.0% confirmed for the next months of 2023. The Selic, the interest rate for the interbank market, is now at 12.75% per annum. This rate has seen an

increase of 4.5% in 2022 from 8.25% to 12.75%. The increases are mainly due to contain the inflation phenomenon. Regarding 2023 a decrease of 0.5% is expected, with a value of 12.25% for the end of the year.

Brazil, more than other markets in which the Group is present, continue to be in a phase of consolidation and restructuring of the companies operating in the BPO-call center sector. In this scenario, further opportunities open up for AlmavivA, which boasts a solid financial base, careful and punctual cost control and an effective operating process and a consolidated knowledge of the country and the reference market.

In this context AlmavivA do Brasil, continuing with the process started with the acquisition made during 2020 and 2022, aims to improve its position into the reference market and to optimize the customer base, increasing the level of diversification. The dimensional growth, the diversification of the markets served and the continuous process of optimizing costs and operating synergies between the companies of the Group in Brazil make it possible to have one of the more interesting margins of market.

Therefore, the evolution of the DRM International (ex CRM International) segment, according to the guideline defined by 2023 objectives, during the first nine months of 2023 shows a growth in terms of revenues equal to 10.1% (also due to the consolidation of CRC - CENTRAL de RECUP. de CREDITOS, acquired in March 2022), based on the diversification of the customers (acquisition of new customers in the finance, multiservice, industry, utilities sectors) and on a focus on market sectors characterized by higher specialization and higher margins.

In the last part of 2023, the process of reorganizing production on the various production sites will also continue, already begun in 2022 and also involving those added through the acquired company in 2022, with the aim of optimizing production efficiency, the quality of the services offered and cost management.

The legal benefits relating to the LEI BRASIL MAIOR have been extended until December 2023, a rule that allows a lower contribution burden on labor costs, and the process of approving the law for the further extension for the next few years is ongoing.

The growth in Colombia also continues, through the subsidiary Almacontact, both towards the domestic market and with the objective of expansion towards other areas of the South American market.

As regards Almawave – New Technology segment, as at September 30, 2023, show a growth in terms of revenues of +21.2% (Euro 40.1 million as at September 30, 2023) and an operating result of Euro 4.9 million (+38.8%, also due to the consolidation of the results of the two subsidiaries acquired in April and May 2022).

In terms of technologies and supply, the Group intends to continue its growth path, continuing to invest for the increase and strengthening of its solutions useful in various markets, such as Government, Fintech, Tourism, Ecological Transition, Smart Mobility & Transportation and Healthcare. In order to consolidate its position in the Artificial Intelligence sector, new resources will also be invested for the evolution of the core technological product platforms Iride, Audioma, Mastro and the products of the companies acquired during 2022, as well as to support the programs of recruiting new talent.

In the area of Big Data & digital transformation services, confirming the strategic quality and speed of integration of the Almawave model, the synergy with The Data Appeal Company and Sistemi Territoriali, the two companies acquired during the previous year, will be further improved.

For a growing diversification of the customer base, many attentions will be devoted to commercial development at national and international level, which will be supported by investments in marketing that are adequate and functional to market positioning.

A further focus by the segment is represented by the Government market, also due to the important challenges related to PNRR implementation (National Recovery and Resilience Plan) as well as the tenders won and framework agreements already obtained. A virtuous path is also envisaged for the Smart Mobility & Transportation, Tourism and Ecological Transition markets, in order to consolidate and expand the existing customer base, also through qualified partners.

A portion of the investment in business development will be used to improve Almawave's positioning on the international market. The LATAM market, in particular, will receive further attention, as will the European market and the African continent, whose potential is growing. In these areas with high potential, in which the company has already achieved good results also through collaboration with partner companies, the intention is to further strengthen the path undertaken.

As part of the market expansion process, also through non-organic growth, the AlmavivA Group is considering investment projects to accelerate growth both in the IT sector (and in the field of products and integrated solutions for transport and in the area of market development, products and services for the industry, public administration, finance, cybersecurity and smart utilities management sectors, both in Italy and abroad) and in the DRM International (ex CRM International) segment (focused on expanding and differentiating the current positioning).

In order to accelerate the development of innovative solutions and services with high technological value, evaluations are also underway relating to the possible activation of further investments in university spin-offs.

From a financial point of view, there is a senior secured bond debt (Senior Secured Notes) for a value of \in 350 million, maturity on October 2026 and coupon at 4.875%, reserved exclusively for institutional investors. In 2023, the two half-yearly coupons (April 30, 2023, and October 31, 2023) for a total annual amount of \in 17.1 million, have already been paid.

2.2 Basis of consolidation

The Interim Condensed Consolidated Financial Statements comprise the financial statements of AlmavivA S.p.A. and of the italian and foreign companies controlled directly or indirectly by AlmavivA S.p.A.

Consolidation criteria adopted for the draw up of the Interim Condensed Consolidated Financial Statements comply with those used for the draw up of the consolidated financial statements as at December 31, 2022.

Consolidation Area

The companies consolidated as at September 30, 2023 are listed in the following table. Compared to the Consolidated Financial Statements as at December 31, 2022, consolidation area has changed or has had a dilution of share due to:

 On February 7, 2023, AlmavivA USA Corp. was established, a company under American law located in New York City, whose share capital is fully owned by AlmavivA S.p.A., which will operate mainly in the IT Services segment, Transportation sector;

- On May 17, 2023, Almaviva EAU Limited was established, a company under UAE law, with registered office in Abu Dhabi – Masdar City Free Zone, whose share capital is wholly owned by Almaviva S.p.A.. The Company will operate mainly in the IT Services segment, Transportation sector.
- On July 19, 2023, Almaviva S.p.A. purchased the investment held by Simest S.p.A. in the share capital of the subsidiary Almaviva Do Brasil, equal to n. 2,432,268 shares. Following the above, the share capital of the aforementioned subsidiary is divided as follows:
 - Almaviva S.p.A., n. 434,367,566 shares, equal to 79.463%;
 - Almaviva Contact S.p.A., no. 112,261,839 shares, equal to 20.537%.
- On July 27, 2023, Almaviva S.p.A. finalized the acquisition of 60% of the share capital of B.M. Tecnologie Industriali S.p.A. Benefit Company, a company based in Rubano (PD) specialized, in the research and management of leaks in aqueducts and sewerage systems, as well as in the environmental and qualitative-quantitative monitoring of water and sewerage networks;
- On July 27, 2023, Almaviva S.p.A. finalized the acquisition of 60% of the share capital of 2F Water Venture S.r.l. Benefit Company, a company based in Padua specialized, in the research and management of leaks in aqueducts and sewerage systems, as well as in the environmental and qualitative-quantitative monitoring of water and sewerage networks.

Compared to the Consolidated Financial Statements as of December 31, 2022, the consolidation area has changed due to the addition of AlmavivA USA Corp, AlmavivA EAU Limited, B.M. Tecnoligie Industriali S.p.A. and 2F Water Venture S.r.l.

Compared to the Interim Condensed Consolidated Financial Statements as at September 30, 2022, consolidation area has changed or has had a dilution of share due to:

- On September 14, 2022, Almaviva S.p.A. has completed the acquisition of the entire share capital of TECNAU TRANSPORT DIVISION S.r.l., a company based in Trezzano sul Naviglio (MI) active in the supply and integration of technological systems for rail and underground transport, airports, and industries, as well as for the sector water / purification;
- On February 7, 2023, AlmavivA USA Corp. was established, a company under American law located in New York City, whose share capital is fully owned by AlmavivA S.p.A., which will operate mainly in the IT Services segment, Transportation sector;
- On 17 May 2023, Almaviva EAU Limited was established, a company under UAE law, with registered office in Abu Dhabi – Masdar City Free Zone, whose share capital is wholly owned by Almaviva S.p.A.. The Company will operate mainly in the IT Services segment, Transportation sector.
- On July 19, 2023, Almaviva S.p.A. purchased the investment held by Simest S.p.A. in the share capital of the subsidiary Almaviva Do Brasil, equal to n. 2,432,268 shares. Following the above, the share capital of the aforementioned subsidiary is divided as follows:
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- On July 27, 2023, Almaviva S.p.A. finalized the acquisition of 60% of the share capital of 2F Water Venture S.r.I. Benefit Company, a company based in Padua specialized, in the

research and management of leaks in aqueducts and sewerage systems, as well as in the environmental and qualitative-quantitative monitoring of water and sewerage networks.

Compared to the Interim Condensed Consolidated Financial Statements as at September 30, 2022, the consolidation area has changed due to the following added companies: Tecnau Transport Division S.r.l., AlmavivA USA Corp, AlmavivA EAU Limited, B.M. Tecnoligie Industriali S.p.A. and 2F Water Venture S.r.l.

The following table shows, the ownership percentages as at September 30, 2023 compared to the same figure as at December 31, 2022 an September 30, 2022:

Companies and method of consolidation	Currency	Share held	At September 30, 2023	At December 31, 2022	At September 30, 2022
AlmavivA S.p.A. (Parent Company)	Euro	100.00%	Parent	Parent	Parent
Rome, Italy Lombardia Gestione S.r.l.					
Milan, Italy	Euro	51.00%	Full	Full	Full
AlmavivA de Belgique S.A.	Euro	100.00%	Full	Full	Full
Brussels, Belgium	Euro	100.00%	Full	Full	Full
Almaviva Digitaltec S.r.l.	Euro	100.00%	Full	Full	Full
Naples, Italy Wave S.r.I					
Pianoro, Italy	Euro	100.00%	Full	Full	Full
Sadel S.p.A. Castel Maggiore, Italy	Euro	84.05%	Full	Full	Full
Wedoo Holding S.r.l. Torino, Italy	Euro	55.00%	Full	Full	Full
Wedoo S.r.l. Torino, Italy	Euro	55.00%	Full	Full	Full
Wedoo LLC Michigan, U.S.	US Dollar	55.00%	Full	Full	Full
Data Jam (ex Spin Data) S.r.l. Napoli, Italy	Euro	80.00%	Full	Full	Full
Almaviva Saudi Arabia LLC	Caudi Biral	100.00%	Eull	Eull	EII
Riyad, Saudi Arabia	Saudi Riyal	100.00%	Full	Full	Full
Almaviva EAU Limited *** Riyad, Saudi Arabia	UAE Dirham	100.00%	Full	-	-
Almaviva Egypt LLC	Egyptian	400.000/	- u	- u	
Cairo, Egypt	Pound	100.00%	Full	Full	Full
Kline S.r.l.	Euro	70.00%	Full	Full	Full
Milan, Italy Reactive S.r.l.	Euro	100.00%	Full	Full	Full
Milan, Italy Almaviva Digital Espana	Euro	100.00%	Full	Full	Full
Madrid, Espana AlmavivA Republica Dominicana S.r.l.	Dominican				
Santo Domingo, Dominican Republic	Peso	100.00%	Full	Full	Full
AlmavivA Russia L.L.C. Moscow, Russian Federation	Ruble	40.00%	Full	Full	Full
Tecnau Transport Division S.r.l.	Euro	100.00%	Full	Full	Full
Milan, Italy	EUIO	100.00%	Full	Full	Full
Almaviva Finland Oy	Euro	100.00%	Full	Full	Full
Helsinky, Finland Almaviva USA Corp. ***					
New York City U.S.	US Dollar	100.00%	Full	-	-
2F Water Venture S.r.l. * Padua (Italy)	Euro	60.00%	Full	-	-
B.M. Tecnologie Industriali S.p.A. * Padua (Italy)	Euro	60.00%	Full	-	-
AlmavivA Contact S.p.A. Rome, Italy	Euro	100.00%	Full	Full	Full
AlmavivA do Brasil S.A. San Paolo, Brazil	Brazilian Real	99.58%	Full	Full	Full
Aquarius Participações S.A. **	Brazilian Real			E. II	E.J
San Paolo, Brazil Chain Serviços e Contact Center S.A. **			-	Full	Full
San Paolo, Brazil CRC Central de Recup de creditos	Brazilian Real	-	-	Full	Full
San Paolo, Brazil	Brazilian Real	99.58%	Full	Full	Full
CRC Digital	Brazilian Real	99.58%	Full	Full	Full
San Paolo, Brazil Almacontact S.A.S.	Colombian	00 500/	Er-II	E ₁ .II	E.·II
Bogotà, Colombia	Peso	99.58%	Full	Full	Full
Italy Call S.r.l. Rome, Italy	Euro	100.00%	Full	Full	Full
AlmavivA Tunisie S.A. Ville de Tunisi, Tunisie	Tunisian Dinar	56.25%	Full	Full	Full
AlmavivA Services S.r.l. Iasi, Romania	Romanian Leu	100.00%	Full	Full	Full
Almawave S.p.A.	Euro	66.01%	Full	Full	Full
Rome, Italy Almawave do Brasil Ltda.	Brazilian Real	66.01%	Full	Full	Full
San Paolo, Brazil Pervoice S.r.l. ****	Euro	-	-	Full	Full
Trento, Italy Almawave USA Inc.					
San Francisco, U.S.	US Dollar	66.01%	Full	Full	Full
OBDA Systems S.r.l. Rome, Italy	Euro	39.61%	Full	Full	Full
The Data Appeal S.p.A.	Euro	66.01%	Full	Full	Full
Florence, Italy Sistemi Territoriali S.r.l.	Euro	66.01%	Full	Full	Full
Cascina (PI), Italy Agrisian S.C.p.A. in liquidazione					
Rome, Italy	Euro	50.86%	Full	Full	Full
*Acquiered in 2023					

^{*}Acquiered in 2023

**Merged in Almaviva do Brasil on March 2023

***Established in 2023

****Merged in Almawave SpA on September 2023

Therged in Alliawave SpA on September 2023						
Companies and method of consolidation (continued)	Currency	Share held	At September 30, 2023	At December 31, 2022	At September 30, 2022	
CCID - AlmavivA Inform. Technol. Co. Ltd	Chinese	50.00%	Equity	Equity	Equity	
Shangai, People's Republic of China	Yuan	30.00%	Equity	Equity	Equity	
Consorzio Hypertix	Furo	49.99%	Equity	Equity	Equity	
Rome, Italy			4,	4,	47	
TVEyes L.T. S.r.l.	Furo	20.00%	Equity	Equity	Equity	
Trento, Italy			4,	4,		
PNT Italia S.r.l. ***	Furo	40.00%	Equity	_	_	
Rome, Italy	Luio	40.0070	Equity	_	_	

^{***}Established in 2023

2.3 Effects of seasonality

The turnover and economic results of the Group are not significantly impacted by factors relating to the seasonality of the activities carried out in the Group's different operating sectors. The Group's performances actually tend to be generally uniform over the year, also thanks to the distribution to the operating activities in the two hemispheres, which makes it possible to mutually offset the periods of reduced operations of the Brazilian and European subsidiaries in the summer and winter periods. Therefore, taking into account the low economic impact of these trends, no additional financial disclosure is provided (required by IAS 34.21) relating to the trend in the last nine months period ended as of September 30, 2023.

3. SIGNIFICANT ACCOUNTING POLICIES

3.1 Accounting policies and measurement criteria

The accounting standards adopted for the draw up of the Interim Condensed Consolidated Financial Statements comply with those used for the draw up of the consolidated financial statements as at December 31, 2022, except for the adoption of the new standards, amendments and interpretations in force from January 1^{st} , 2023.

The group has not adopted in advance any new standards, interpretations or amendments issued but not yet in force.

Several amendments apply for the first time in 2023, but do not have an impact on the interim condensed consolidated financial statements of the Group.

3.2 New standards, interpretations and amendments adopted by the Group

IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 Insurance Contracts, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. IFRS 17 replaces IFRS 4 Insurance Contracts that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., I ife, non-lite, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features; a few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. IFRS 17 is based on a general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

The amendments had no impact on the Group's interim condensed consolidated financial statements.

Definition of Accounting Estimates - Amendments to IAS 8

The amendments to IAS 8 clarify the distinction between changes in accounting estimates, and changes in accounting policies and the correction of errors. They also clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments had no impact on the Group's interim condensed consolidated financial statements.

Disclosure of Accounting Policies Amendments to IAS1 and IFRS Practice Statement 2

The amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments had no impact on the Group's interim condensed consolidated financial statements.

Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12

The amendments to IAS 12 Income Tax narrow the scope of the initial recognition exception, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences such as leases and decommissioning liabilities.

The amendments had no impact on the Group's interim condensed consolidated financial statements.

4. USE OF ESTIMATES AND MANAGEMENT JUDGEMENT

The preparation of the Interim Condensed Consolidated Financial Statements in accordance with IFRS requires the adoption of judgement by management as well as the formulation of estimates and assumptions that have an impact on the amounts of assets and liabilities and revenues and expenses. These estimates were based on past experience and on other factors that were deemed to be reasonable under the relevant circumstances. However, the actual results that will ultimately be recognized may be different from the estimates.

Management judgement mainly refers to aspects such as:

- the evaluation of existence of control, joint control or significant influence over group entities, as further described in paragraph 2.2 above;
- the evaluation of the useful lives of Intangible assets and Property, plant and equipment, as further described in paragraph 3.1 above;
- evaluation of the capitalization of development costs;
- the determination of the lease term for contracts that contain extension options and in which the Group operates as lessee;
- the analysis about whether the conditions to qualify assets or operations as Non-current assets held for sale in accordance with IFRS 5 are met and if those assets or operations also represent discontinued operations or not;
- the definition of the Group's Operating and reportable segments that are relevant to the business and reflect the regular review process in terms of operating results performed by the entity's chief operating decision maker to make decisions about resources to be allocated to segments and assess their performance, as further described in Note 5 below;
- the Group has identified the AlmavivA CGU, in which there are the company ReActive and the finance business unit of AlmavivA SpA, to which the goodwill called AlmavivA Finance is specifically associated; the AlmavivA Contact CGU to which the goodwill called Alicos and AlmavivA Contact refers; the Sadel CGU to which the goodwill called Wave refers; the Almawave CGU to which the goodwill referred to as Gempliss refers; the Pervoice CGU to which the goodwill called PerVoice refers; the Data Appeal CGU to which the goodwill called Data Appeal refers; the Sistemi Territoriali CGU to which the goodwill called Sistemi Territoriali refers; the Wedoo CGU to which the goodwill called Wedoo refers; the Kline CGU to which the goodwill called Kline refers; the TECNAU CGU to which the goodwill called TECNAU refers; the BM Tecnologie CGU to which the goodwill called BM Tecnologie Industriali refers; the 2F Water

Venture CGU to which the goodwill called 2F Water Venture refers. In th end, the AlmavivA do Brasil CGU to which the goodwill called AlmavivA Do Brasil and Central de Recuperacao de Creditos refers.

- the recognition of public grants and other activities;
- the recoverability of deferred-tax assets;
- the number of shares to be assigned to employees included in the Stock Grant Plan and the related fair value; this topic is dealt with in more detail in Note 33

Critical management judgement that are not covered in other parts of this document are commented here below.

Capitalization of development costs

The Group capitalizes the costs relating to projects for the development of new products, including those relating to internal resources involved in their creation. The initial capitalization of costs is based on the fact that the judgment of the administrators on the technical and economic feasibility of the project is confirmed, usually when the project itself has reached a specific stage of the development plan. To determine the values to be capitalized, the administrators make estimates based on the standard cost of a man day spent on the project.

<u>Significant opinion in determining the lease term of contracts that contain an extension option - The Group as a lessee.</u>

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

The Group does not include the renewal period as part of the lease term for leases of plant with shorter non-cancellable period (> 4 years) as these are not reasonably certain to be exercised. Furthermore, the periods covered by termination options are included as part of the lease term because there would be negative impacts on operations if alternative assets were not available.

Non-current assets (or disposal groups) classified as held for sale and discontinued operations. Non-current assets (or disposal groups) whose carrying amount will be recovered through sale, rather than through ongoing use, are classified as held for sale and shown separately from the other assets in the statement of financial position. The liabilities associated with assets held for sale are also shown separately from the other liabilities in the statement of financial position. This only occurs when the sale is highly probable and the non-current assets (or disposal groups) are available in their current condition for an immediate sale. Managements evaluates as to whether such conditions are met to qualify the non-current asset (or disposal group) as Non-current assets held for sale in accordance with IFRS 5.

For the purposes of this valuation, it also considers the timescales envisaged for the completion of the sale and - where events or conditions beyond the control of the entity materialize such as to suggest that the sale may not be completed within one year from the date of classification - value the existence of the requisites necessary to make use of the extension provided for in paragraph 9 and in Appendix B of IFRS 5.

Non-current assets (or disposal groups) classified as held for sale are first recognized in compliance with the appropriate

IFRS applicable to the specific assets or liabilities and subsequently measured at the lower of the carrying amount and the fair value, net of costs to sell. Any subsequent impairment losses are recognized as a direct adjustment to the non-current assets (or disposal groups) classified as held for sale and expensed in the income statement.

The corresponding values for the previous period are not reclassified.

A discontinued operation is a component of an entity that has been divested or classified as held for sale and:

- represents a major line of business or geographical area of operations;
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

Gains or losses on discontinued operations – whether disposed of or classified as held for sale – are shown separately in the income statement, net of the tax effects. The corresponding values for the previous period, where present, are reclassified and reported separately in the income statement, net of tax effects, for comparative purposes.

Management applies judgement to assess whether the non-current assets held for sale or the disposal group qualify as discontinued operations.

Non-current assets that no longer meet the requirements for classification as held for sale or which cease to belong to a disposal group classified as held for sale are measured as the lower of:

- the book value before the asset (or disposal group) was classified as held for sale, adjusted for depreciation, amortization, write-downs or write-backs that would have been recognized if the asset (or disposal group) had not been classified as held for sale; and
- the recoverable value, which is equal to the greater of its fair value net of costs to sell and its value in use, as calculated at the date on which the decision not to sell was taken.

Identification of cash-generating units (CGUs)

In application of IAS 36, the goodwill recognized in the Consolidated Financial Statements of the Group as a result of business combinations has been allocated to individual CGUs or groups of CGUs that will benefit from the combination.

In identifying such CGUs, management took account of the specific nature of the assets and the business acquired through the business combination that originated the goodwill (e.g., geographical area and business area), verifying that the cash flows of a given group of assets were closely interdependent and largely independent of those associated with other assets (or groups of assets), The assets allocated to each CGU were also identified in a way consistent with the manner in which management manages and monitors those assets within the business model adopted.

As a result of this process, the following CGUs were identified where goodwill was allocated: AlmavivA Finance; AlmavivA Contact; Sadel; Almawave; Pervoice; The Data Appeal; Sistemi Territoriali; Wedoo; Kline; Tecnau; BM Tecnologie, 2F Water Venture and AlmavivA do Brasil S.A.

Recognition of government grants and other activities

As part of its research and development activities, the group incurs costs which may be fully or partially facilitated in the form of tax credit by virtue of the incentive mechanisms for technological innovation introduced first through art. 1, paragraph 35, of the law of 23 December 2014, n. 190 and recently reaffirmed with art. 1, paragraph 198-209, of the law of 27 December 2019, n. 160.

The recognition in the financial statements of these public grants is subject to reasonable certainty as to its reliable determination and recognition. These requirements are considered satisfied upon the release of specific technical reports commissioned by the companies of the group to specifically appointed professional firms with specific expertise in the matter. Where these reports are issued within the terms of preparation of the financial statements, the contribution is recorded in the closing financial statements in compliance with the accrual criterion, thus also ensuring full correlation of the same with the costs incurred in the year against which itself is recognized.

As part of the Other Activities, the group also takes over an activity against a well-known insurance company for the recovery of which action has been initiated. At present, the Management assumes - also on the basis of the assessments made by the defense board of the Company regarding the full traceability of the claim to a contractual right protected in the insurance policy - that it has valid arguments to be able to support its position, the instrumentality of the reserves and exceptions moved by the insurance company and, consequently, to be able to subvert the outcome of the first degree sentence.

Use of estimates and assumptions

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the Consolidated Financial Statements.

Revenue from contracts with customers

The Group concluded that revenues related to services rendered in IT business have to be recognized over time because the customer simultaneously receives and consumes the benefits provided by the Group. The same conclusion has been reached for main contract in DRM business.

The Group determined that the input method is the best method in measuring the progress of the installation services because there is a direct relationship between the Group's effort (i.e., labour hours incurred) and the transfer of service to the customer. The Group recognises revenue on the basis of the labour hours expended relative to the total expected labour hours to complete the service, In other circumstances, the Group considered more correct to use the method based on the outputs as a suitable criterion for measuring the progress of the services provided by the Group. In this last case, the determination of the function points shared with the customer constitutes the basis for the recognition of revenues.

Some contracts for the sale of IT and DRM services provide for penalties to the Group for failure to reach contractually indicated KPIs. In estimating the variable consideration, the Group is required to use either the expected value method or the most likely amount method based on which method better predicts the amount of consideration to which it will be entitled. The Group determined that the expected value method is the appropriate method to use in estimating the variable consideration. Before including any amount of variable consideration in the transaction price, the Group considers whether the amount of variable consideration is constrained. The Group determined that the estimates of variable consideration are not constrained based on its historical experience, business forecast and the current economic conditions. In addition, the uncertainty on the variable consideration will be resolved within a short time frame.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the Consolidated Financial Statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Provision for expected credit losses of trade receivables and contract assets

The Group uses a provision matrix to calculate ECLs for trade receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults in the manufacturing sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables and contract assets is disclosed in Notes 14 and 15.

Recoverability of non-current assets

The carrying amount of non-current assets is subject to periodic verification and whenever the circumstances or events dictate the need to, Goodwill is verified at least annually. These recoverability checks are performed according to the criteria set out in IAS 36, described in more detail in Note 12 below. In particular, the recoverable value of a non-current asset is based on the estimates and assumptions used to determine the amount of the cash flows and the discount rate applied. If it is believed that the carrying amount of a non-current asset has suffered impairment, it is written down to the amount of the associated recoverable value, estimated with reference to its use and any future sale, based on the contents of the most recent company plan approved.

Provisions for risks

In relation to the legal risks to which the AlmavivA Group is exposed, provisions have been allocated to cover all significant liabilities for cases in which the legal representatives have verified the likelihood of an unfavorable outcome and a reasonable estimate of the loss amount.

Pension plans

Some Group employees benefit from pension plans that offer social security benefits based on the salary history and respective years of service. The calculations of the costs and liabilities associated to these plans are based on the estimates made by actuarial consultants, who use a combination of statistical-actuarial factors, including statistical data relating to previous years and forecasts of future costs. Mortality and withdrawal indexes, assumptions regarding the future evolution of discount rates, salary growth rates and inflation rates are also considered as estimate components. These estimates may differ substantially from the actual results, due to the evolution of the economic and market conditions, increases/reductions in withdrawal rates and the life span of the participants. These differences may have a significant impact on the quantification of the pension costs and the other related expenses.

<u>Determination of the fair value of financial instruments</u>

The fair value of financial instruments is determined on the basis of the prices directly observable on the market, where available, or, for unlisted financial instruments, by using specific valuation techniques that maximise the observable inputs on the market. In circumstances where this is not possible, the inputs are estimated by the management by taking into account the characteristics of the instruments subject to valuation. In compliance with IFRS 13, the Group includes the measurement of credit risk, both of the counterparty (Credit Valuation Adjustment or CVA) and its own credit risk (Debit Valuation Adjustment or DVA), in order to be able to adjust

the fair value of the derivatives for the corresponding measurement of the counterparty risk, by applying the methodology reported in the section "Information on fair value measurements". Variations in the assumptions made in estimating the input data could impact the fair value recognised in the financial statements for these instruments.

Recovery of deferred-tax assets

As at September 30, 2023, the Interim Condensed Consolidated Financial Statements include deferred taxes, connected to the recognition of tax losses that can be used in future years and income components subject to deferred deductibility of taxes, for an amount whose recovery in future years is considered highly likely by the directors. The recoverability of the aforementioned prepaid taxes is subject to the achievement of sufficient future taxable income to absorb the aforementioned tax losses and for the use of the benefits of other deferred tax assets. Significant management judgments are required in order to determine the amount of prepaid taxes that can be recognised in the financial statements, based on the timing and amount of the future taxable income as well as the future tax planning strategies and tax rates in force at the moment of their reversal. However, at the moment the Group should ascertain that it is unable to recover, in future years, all or part of the prepaid taxes recognised, the consequent adjustment will be booked to the income statement in the year in which said circumstance is verified.

Please refer to paragraph 3.1 "Accounting policy and measurement criteria" above, for more details on each relevant financial item included in each category of estimates. Verification of the recoverability of deferred tax assets in the Interim Condensed Consolidated Financial Statements as at September 30, 2023 was carried out on the current 2021-2025 Business Plan approved by the Board of Directors.

5. OPERATING AND REPORTABLE SEGMENTS

Information on business segments is provided consistently with what is used by top management also in their role as Chief Operating Decision Maker of the Group. In fact, they analyse the results of these operating segments separately, in order to make decisions on resource allocation and performance evaluation. The performance of the segment is evaluated on the basis of profit or loss and is valued consistently with the income statement in the consolidated financial statements.

The operating segments identification process is made:

- a) Based on quantitative criteria highlighted in IFRS 8 and this is the case of the IT Services and DRM International (ex CRM International) operating segments;
- b) Based on qualitative criteria: specifically, the segment that do not satisfy any of the quantitative criteria referred to IFRS 8 can be considered subject of separate disclosure if top management believes that information relating to the segment is useful for stakeholders. On the basis of this criteria, Almawave New Technology was identified as the operating segment subject to disclosure.

As already highlighted in the consolidated financial statement as at December 31, 2022, due to the decrease in volumes and considering qualitative elements, the management does not believe that CRM Europe segment can be identified as an operating segment subject to disclosure. Therefore, preparing the interim condensed consolidated financial statements as at September 30, 2023, the comparative data as at September 30, 2022 were presented on a "restated" basis as required by the standard. There were no sector aggregations in order to determine the operating segments subject to disclosure; however, information relating to operating areas that are not subject to disclosure have been aggregated and presented in the "Others" category.

The Group's financing strategy (including finance costs and finance income) is managed on a Group basis and therefore is not allocated to Operating and reportable segments. As a result of that, income taxes remain also unallocated.

For management purposes, the organization into segments is based on the products and services provided as follows:

- a. IT Services, provide ICT and Cloud Computing solutions, includes the following companies: AlmavivA, Lombardia Gestione, AlmavivA de Belgique, Agrisian, AlmavivA Digitaltec, Sadel, Wave, Wedoo Holding, Wedoo Srl, Wedoo LLC, Data Jam S.r.l. (already Spin Data S.r.l.), AlmavivA Saudi Arabia for information Technology LLC, AlmavivA Egypt L.L.C., Kline S.r.l., AlmavivA Republica Dominicana S.r.l., Reactive S.r.l., AlmavivA Russia L.L.C.; AlmavivA Digital España S.L. (previously Tilbranhill S.L.U.); AlmavivA Finland Oy and Tecnau Transport Division S.r.l., AlmavivA USA Corp., AlmavivA EAU Limited, BM Tecnologie Industriali S.p.A. and 2F Water Venture S.r.l.;
- b. DRM International (ex CRM International), provides Contact Center and others services in South America and in Africa, includes the following companies: AlmavivA do Brasil, Almacontact, AlmavivA Tunisie, Central De Recuperacao De Créditos Ltda and CRC Digital Ltda..
- c. Almawave New Technology, segment operating in the supply of innovative solutions geared towards the best interaction with work instruments, aimed at improving the people experience, includes the following companies: Almawave, Pervoice, Almawave do Brasil, Almawave USA Inc, OBDA Systems S.r.l., The Data Appeal Company S.p.A. e Sistemi territoriali S.r.l.

The transfer prices between the operating segments are negotiated internally using similar methods to transactions with third parties.

The following tables outline the main economic results of the Group's business segments, Intrasegment revenues and costs are eliminated or adjusted after consolidation and reflected in the column "Netting and eliminations", Financial income and expense and gains and losses on equity investments are not allocated to the single segments given the underlying instruments are managed centrally on a Group basis. Income taxes also remain unallocated.

OPERATING SEGMENTS

(in thousands of Euro)	IT Services	DRM International (ex CRM International)	Almawave New Technology	Adjustments, eliminations and other	Total Segments	Others	Adjustments, eliminations and other	Consolidated
Revenue								
Revenues from contracts with customers Inter-segment	558,286 2,133	224,319 99	34,001 6,193	0 (8,045)	816,606 380	3,777 1,425	0 (1,805)	820,383 0
Total revenues from contracts with customers	560,419	224,418	40,194	(8,045)	816,986	5,202	(1,805)	820,383
Income/(Expenses)								
Cost of raw materials and services	(261,287)	(59,991)	(16,960)	9,239	(328,999)	(3,579)	2,249	(330,329)
Personnel expenses	(217,488)	(123,087)	(16,071)	151	(356,496)	(7,863)	112	(364,247)
Other operating income	15,474	197	1,437	(1,093)	16,015	827	(671)	16,172
Other operating expenses	(9,264)	0	(215)	41	(9,437)	(859)	116	(10,181)
Earning before intersts, taxes, depreciation and amortization (EBITDA)	87,854	41,538	8,385	293	138,070	(6,272)	0	131,798
% Revenue	15.7%	18.5%	20.9%	n.d.	16.9%	n.d.	n.d.	16.1%
Depreciation and amortization and write- downs	(19,355)	(14,505)	(3,483)	0	(37,343)	(817)	0	(38,160)
Losses from sale of non-current assets	232	0	25	0	257	61	0	318
Operating Profit	68,731	27,033	4,927	293	100,984	(7,027)	0	93,957
% Revenue	12.3%	12.0%	12.3%	n.d.	12.4%	n.d.	n.d.	11.5%
At September 30, 2023								
Total assets	1,107,454	274,909	107,201	(72,640)	1,416,924	150,781	(330,408)	1,237,296
Total liabilities	490,592	68,094	42,055	(19,483)	581,257	32,917	(31,889)	582,285

(in thousands of Euro)	IT Services	DRM International (ex CRM International)	Almawave New Technology	Adjustments, eliminations and other	Total Segments	Others	Adjustments, eliminations and other	Consolidated
Revenue								
Revenues from contracts with customers Inter-segment	498,992 2,768	203,736 61	27,586 5,581	0 (7,236)	730,314 1,174	33,703 5,240	0 (6,414)	764,017 0
Total revenues from contracts with customers	501,760	203,797	33,167	(7,236)	731,488	38,943	(6,414)	764,017
Income/(Expenses)								
Cost of raw materials and services	(245,538)	(53,083)	(14,684)	8,558	(304,747)	(9,520)	7,469	(306,798)
Personnel expenses	(197,147)	(111,646)	(12,887)	233	(321,447)	(31,863)	439	(352,871)
Other operating income	16,576	1,032	959	(1,189)	17,378	1,183	(1,615)	16,946
Other operating expenses	(5,361)	(94)	(197)	65	(5,587)	(595)	121	(6,060)
Earning before intersts, taxes, depreciation and amortization (EBITDA)	70,290	40,006	6,357	431	117,085	(1,851)	0	115,233
% Revenue	14.0%	19.6%	19.2%	n.d.	16.0%	n.d.	n.d.	15.1%
Depreciation and amortization and write- downs	(17,715)	(11,430)	(2,807)	313	(31,639)	(1,516)	(0)	(33,155)
Losses from sale of non-current assets	330	0	0	0	330	(29)	(0)	301
Operating Profit	52,905	28,575	3,551	744	85,776	(3,396)	Ö	82,380
% Revenue	10.5%	14.0%	10.7%	n.d.	11.7%	n.d.	n.d.	10.8%
At December 31, 2022								
Total assets	1,015,901	228,617	99,013	(62,616)	1,280,915	167,593	(334,079)	1,114,429
Total liabilities	444,257	63,032	37,787	(23,739)	521,336	41,671	(36,349)	526,659

The income statement and balance sheet reconciliations between the operating result attributable to the individual segments and the net income of the Group and between total assets attributable to the operating segments and total Group assets are shown below, as well as between total liabilities attributable to the operating segments and total Group liabilities excluding shareholders' equity.

	For the nine months ended September 30,			
(in thousands of Euro)	2023	2022		
Segment profit	93,957	82,380		
Finance income	3,703	2,727		
Finance costs	(24,244)	(22,855)		
Exchange gains/(losses)	(89)	(498)		
Gains/(losses) on equity investments	0	0		
Profit/(loss) from investments accounted for using equity method	2	6		
Profit/(loss) before taxes	73,328	61,759		
Reconciliation of Total assets				
(in thousands of Euro)	At September 30, 2023	At December 31, 2022		
Segment operating assets	1,237,296	1,114,429		
Deferred tax assets	16,641	21,367		
Current financial assets	4,044	14,533		
Non-current financial assets	1,688	1,256		
Total assets	1,259,669	1,151,586		
Reconciliation of Total liabilities				
(in thousands of Euro)	At September 30, 2023	At December 31, 2022		
Segment operating liabilities	582,285	526,659		
Non-current financial liabilities	386,697	380,717		
Current financial liabilities	27,030	33,374		
Current tax liabilities	37,730	31,890		
Deferred tax liabilities	92	84		
Total liabilities	1,033,834	972,724		

The following table shows the revenues by geographical area of AlmavivA Group as at September 30, 2023 compared with September 30, 2022:

	For the nine months ended September 30,			
(in thousands of Euro)	2023	2022		
Revenues from external customer				
Italy	566,548	551,525		
Foreign countries	253,835	212,492		
	820,383	764,017		

6. SIGNIFICANT TRANSACTIONS IN THE PERIOD

During the period, the purchase price allocation (PPA) process related the business combinations, which as at December 31, 2022 had been presented using the provisional method, was also completed. Regarding to the M&A transactions of The Data Appeal Company S.p.A., Sistemi Territoriali S.r.I. and Tecnau Transport Division S.r.I., no adjustments emerged compared to the provisional allocation to goodwill already presented as at December 31, 2022. Furthermore, regarding to the M&A transaction of the brazilian subsidiaries Central de Recuperação de Créditos Ltda and CRC Digital Ltda, the PPA process, concluded during the first months of 2023, resulted in a reclassification of the initially recognized Goodwill equal to Euro 14,229 thousand.

Furthermore, during the period ended September 30, 2023, there were significant corporate transactions relating to business combinations, which involved AlmavivA SpA, a brief description of which is provided below.

On July 27, 2023, Almaviva S.p.A. has completed the acquisition of 60% of the share capital of B.M. Tecnologie Industriali S.p.A. Benefit Company, a company based in Rubano (PD) specialized, in the research and management of leaks in aqueducts and sewerage systems, as well as in the environmental and qualitative-quantitative monitoring of water and sewerage networks. On July 27, 2023, Almaviva S.p.A. has completed the acquisition of 60% of the share capital of 2F Water Venture S.r.l. Benefit Company, a company based in Padua specialized, in the research and management of leaks in aqueducts and sewerage systems, as well as in the environmental and qualitative-quantitative monitoring of water and sewerage networks.

The fair values of the assets acquired and liabilities assumed of BM Tecnologie Industriali SpA at the acquisition date are shown below:

	BM TECNOLOGIE INDUSTRIALI
ASSETS	Fair value on the acquisition date
(Euro/000)	
NON-CURRENT ASSTES	
Property, plant and equipment	4,794
Intangible assets	230
Investments	0
Non-current financial assets	418
Deferred tax assets	0
Other non-current assets	13
TOTAL NON-CURRENT ASSTES	5,455
CURRENT ASSETS	
Inventories and amount due from customers	2,331
Trade receivables	6,217
Current financial assets	0
Other current assets	574
Cash and cash equivalents	3,082
TOTAL CURRENT ASSETS	12,204
TOTAL ASSETS	17,659
TOTAL ASSLITS	17,039
NON-CURRENT LIABILITIES	
Non-current liabilities for employee benefits	340
Non-current financial liabilities	5,171
TOTAL NON-CURRENT LIABILITIES	5,511
CURRENT LIABILITIES	
Current provisions	15
Trade payables	2,740
Current financial liabilities	1,679
Current tax liabilities	495
Other current liabilities	1,850
TOTAL CURRENT LIABILITIES	6,779
TOTAL LIABILITIES	12,290
Fair value of net assets Minorities	5,369 3,148
Goodwill	2,148 6,884
Purchase Price	10,106
Cash and cash equivalents acquired	3,082
Consideration paid	(9,327)
Net acquired cash flow	(6,245)

Regarding this M&A transaction, the purchase price allocation (PPA) process of fair values of the assets acquired and liabilities assumed is still to be considered on a provisional basis and will be completed in line with the timing allowed by accounting standard. Furthermore, there are no uncertainties about the full collectability of trade receivables.

From the acquisition date, BM Tecnologie Industriali SpA contributed with Euro 1.707 thousand to Group's revenues and a positive value of Euro 85 thousand to the Group's net profit.

The fair values of the assets acquired and liabilities assumed of 2F Water Venture Srl at the acquisition date are shown below:

	2F WATER VENTURE
	Fair value on the acquisition date
ASSETS	
(Euro/000)	
NON-CURRENT ASSTES	
Property, plant and equipment	63
Intangible assets	720
Investments	112
Non-current financial assets	0
Deferred tax assets	0
Other non-current assets	0
TOTAL NON-CURRENT ASSTES	895
CURRENT ASSETS	
Inventories and amount due from customers	1,389
Trade receivables	1,561
Current financial assets	0
Other current assets	1,208
Cash and cash equivalents	1,936
TOTAL CURRENT ASSETS	6,094
TOTAL ASSETS	6,989
NON-CURRENT LIABILITIES	
Non-current liabilities for employee benefits	37
Non-current financial liabilities	979
TOTAL NON-CURRENT LIABILITIES	1,016
CURRENT LYARTI TITE	
CURRENT LIABILITIES	
Current provisions	-
Trade payables Current financial liabilities	2,668
	1,045
Current tax liabilities	175
Other current liabilities	89
TOTAL CURRENT LIABILITIES	3,977
TOTAL LIABILITIES	4,993
Fair value of net assets	1,996
Minorities	798
Goodwill	1,360
Purchase Price	2,558
Cash and cash equivalents acquired	1,936
Consideration paid	(2,302)
Net acquired cash flow	(366)

Regarding this M&A transaction, the purchase price allocation (PPA) process of fair values of the assets acquired and liabilities assumed is still to be considered on a provisional basis and will be completed in line with the timing allowed by accounting standard. Furthermore, there are no uncertainties about the full collectability of trade receivables.

From the acquisition date, 2F Water Venture Srl contributed with Euro 510 thousand to Group's revenues and a positive value of Euro 167 thousand to the Group's net profit.

7. INTANGIBLE ASSETS

The intangible assets of the Group amount to Euro 190,837 thousand (Euro 167,469 thousand as at December 31, 2022) and are broken down as follows:

(in thousands of Euro)	Goodwill	Industrial patent and intellectual property rights	Concessions, licences, trademarks and similar rights	Other intangible assets	Assets under construction	Total
At January 1, 2023	76,470	36,305	2,308	30,594	21,793	167,469
Change in consolidation areea	0	0	0	258	690	948
Investments and new acquisition	13,181	7,688	631	201	1,362	23,063
Capitalisation for internal projects	0	1,595	0	582	14,651	16,828
Amortization	0	(7,597)	(1,898)	(8,927)	0	(18,422)
Disposals	0	(5)	0	0	(274)	(279)
Reclassifications and other	(14,229)	11,440	10,419	6,419	(14,930)	(881)
Foreign exchange differences	423	953	723	0	10	2,109
At September 30, 2023	75,845	50,379	12,183	29,127	23,302	190,837

The Group's investments as at September 30, 2023 amounted to Euro 23,063 thousand and mainly refer to (i) goodwill recognized on a non-definitive basis following business combinations completed over the period and (ii) "Industrial patent rights and use of intellectual property" and concessions, licenses and trademarks; these increases relate to costs for the acquisition of user and property licenses and costs for software development carried out mainly by the DRM International (ex CRM International), IT Services and Almawave - New Technology segments.

The Group also made further investments in the reference period, through capitalization for internal work, for a total of Euro 16,828 thousand referring to costs incurred mainly in the context of the creation and internal development of assets (software, IT applications) also used in the creation and management of the services offered in the operating segments in which the Group operates. The aforementioned capitalizations refer to the IT Services and Almawave - New Technology segments.

During the period, part of the investments made in previous years was completed and was therefore reclassified, in the respective categories of reference, under the item "Industrial patent rights and use of works by 'ingenuity' which at the end of the period was equal to a total of Euro 50,379 thousand and which highlights the Group's endowment of software tools and IT applications developed internally and for evolutionary maintenance carried out on them. The Group, in relation to these assets, periodically carries out an analysis in correspondence with the closing of the financial statements aimed at finding their recoverable value with respect to that of recognition in the financial statements on the basis of the expected future economic benefits associated with them (active contracts of planned acquisition). Moreover, the economic performance as of September 30, 2023, did not highlight any impairment indicators such as to formulate specific reflections on the recoverability of the aforementioned values.

The amortization of the period on intangible assets amounts to Euro 18,422 thousand. The main depreciation ratios adopted as at September 30, 2023 are included in the following ranges:

	Rates %
Industrial patent and intellectual property rights	10~33
Concessions, licences, trademarks and similar rights	25
Other intangible assets	≃ 20

The exchange rate differences equal to Euro 2,109 thousand are due to the translation of the financial statements of companies operating in areas other than the Euro and mainly concern companies that prepare financial statements in Brazilian reais.

Goodwill recognized following business combinations completed over the years is detailed as shown below.

(in thousands of Euro)	Business Area	At January 1, 2023	Exchange differences	Additions	Disposals, reclassifications and other	At September 30, 2023
Alicos	CRM and other	2,007				2,007
Almaviva Contact	CRM and other	26,533				26,533
Almaviva do Brasil	CRM and other	1,748				1,748
Almaviva Finance	Finance	745				745
Gempliss	New Technolgy	198				198
Pervoice	New Technolgy	314				314
Wave	Transportation	5,121				5,121
Wedoo	IT .	630				630
Kline	Finance	784				784
CRC Central de Recup de creditos	CRM and other	16,128	4	09 4,527	(14,229)	6,835
The Data Appeal Company	New Technolgy	16,037				16,037
Sistemi Territoriali	New Technolgy	2,677				2,677
Tecnau	Transportation	2,410		410		2,820
2F water Venture	New Technolgy	0		1,360		1,360
BM Tecnologie Industriali	New Technolgy	0		6,884		6,884
Third	CRM and other	1,138		14		1,152
Total		76,470	42	23 13,181	(14,229)	75,845

The goodwill recognized as a result of business combinations is attributed to the cash generating units ("CGU") that benefit from the synergies that emerged as a result of the acquisition. The estimate of the recoverable value of the goodwill recorded in the financial statements was made by determining the value in use of the CGUs in question through the use of discounted cash flow models, which provide for the estimate of expected cash flows and the application of an appropriate rate discounting, determined using market inputs such as risk-free rates, beta and market risk premium. Cash flows are determined on the basis of the best information available at the time of the estimate, which can be inferred: (i) for the first five years of the estimate, from the business plan approved by the Company Management containing the forecasts regarding volumes, investments, costs operational and industrial and commercial margins and structures; (ii) for the years following the fifth, cash flow projections based on the perpetuity method of the last year of the plan are assumed.

As previously highlighted, the Purchase Price Allocation (PPA) process related the M&A transaction of the brazilian subsidiaries Central de Recuperação de Créditos Ltda and CRC Digital Ltda was completed in the first months of 2023, resulting in a reclassification of the Goodwill initially recognized for Euro 14,229 thousand and in an increase due to the tax impacts on it for a value equal to Euro 4,527 thousand.

The AlmavivA Group verifies the recoverability of Goodwill at least once a year at the end of the financial year, or more frequently if there are indicators of impairment.

Regarding to the recoverability of the value of the Intangible Assets recognized as at September 30, 2023, as better indicated in the previous Note 1.1, in these first nine months of the current financial year, as there are no impairment indicators, the Directors did not consider necessary to proceed with the preparation of specific impairment tests. Moreover, due the existing headroom, based on the assessments made referring to Group Plan 2021-2025, it is believed that there is no impact on the recoverable value of the Intangible Assets.

The "Third" intangible assets mainly include the costs relative to software products, incurred to make changes to the products used as part of contract under way.

8. PROPERTY, PLANT AND EQUIPMENT

The tangible assets of the AlmavivA Group, owned and leased, amount to Euro 91,256 thousand (Euro 87,563 thousand as at December 31, 2022) and are broken down as follows:

(in thousands of Euro)	Land and buildings	Plant and machinery owned and leased	Industrial and commercial equipment owned and leased	Other assets owned and leased	ROU Asset	Assets under construction and payments on account	Total
At January 01, 2023	6,090	16,137	380	26,355	38,422	180	87,563
Change in consolidation area	4	48	4,682	123	0	0	4,857
Additions	0	4,691	139	3,513	12,289	140	20,772
Depreciation	(593)	(3,170)	(233)	(6,082)	(9,705)	0	(19,783)
Disposals	0	(42)	(9)	(145)	(5,261)	0	(5,457)
Reclassifications and other	0	13	(11)	158	87	(180)	67
Foreign exchange differences	0	1,067	0	751	1,419	0	3,237
Historical cost	19,398	232,758	11,784	175,729	69,962	140	509,771
Accumulated amortization	(13,897)	(214,015)	(6,836)	(151,056)	(32,711)	0	(418,515)
At September 30, 2023	5,501	18,743	4,948	24,673	37,251	140	91,256

Investments are equal to Euro 20,772 thousand at September 30, 2023, of which those not relating to the application of IFRS 16 amounted to Euro 8,483 thousand; they mainly refer to the items "other assets" and "plant and machinery" for the acquisition of hardware, network and plant upgrades of the IT Services, DRM International (ex CRM International) operating segments and, to a lesser extent, the other sectors.

Depreciation amounts to Euros 19,783 thousand, the main depreciation coefficients adopted at September 30, 2023, in line with those already adopted in the previous year since they are still considered representative of the technical-economic life of Tangible Assets, with the exclusion of the rights of use deriving from the application of IFRS 16, are included in the following ranges:

	Rates %
Buildings	3
Plants and machinery	15~40
Industrial and commercial equipment	15~30
Other assets	12~30

The depreciation rates adopted on the ROU Assets are related to the effective residual duration of the lease contracts.

The disposals of Euros 5,457 thousand mainly refer to the early termination of some rental contracts held by IT Services segment, AlmavivA Contact, AlmavivA Services, and AlmavivA Do Brasil falling within the application of IFRS 16.

The exchange differences from the translation of the financial statements of companies operating with functional currencies other than the Euro of positive Euro 3,237 thousand mainly concern companies that prepare financial statements in Brazilian reais.

The Group presents a balance of the item "Land and buildings" equal to Euro 5,501 thousand relating to the building located in Rome, in via dello Scalo Prenestino, owned by IT Services Sector.

The item of Rights of use on assets, i.e. the ROU (Right Of Use) recorded in application of IFRS 16 and whose value as at September 30, 2023 amounts to Euro 37,251 thousand, includes the rights of use on assets pursuant to contracts subject to the application of the IFRS 16 "Leasing" standard.

Fixed assets in progress show a decrease equal to Euro 40 thousand, given by the combined effect of investments of Euro 140 thousand and reclassifications for entry into operation of Euro 180 thousand and mainly refer to the IT Services operating sector.

Regarding the risk of recoverability of the value of Tangible Assets as at September 30, 2023, as better indicated in the previous Paragraph 1.1, during this period, as there were no impairment indicators, the Directors did not consider necessary to proceed with the preparation of specific impairment tests.

9. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

The table below shows the balance and composition of the non-current financial assets:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
CCID - Almaviva Inform. Technol. Co. Ltd	117	117
Consorzio Hypertix in liquidation	99	99
TVEyes L.T. S.r.l.	29	27
PNT Italia S.r.l.	5,736	0
Diversity Tech S.r.l.	3	0_
Total	5,984	243

Regarding to the increase of the period, on April 26, 2023, Almaviva S.p.A. and Engineering Ingegneria Informatica S.p.A. established PNT ITALIA S.R.L., a project company, pursuant to art. 184 of Legislative Decree 50/2016 and subsequent amendments, whose exclusive corporate purpose consists in the execution of services related the design, the implementation and the management of the enabling services of the National Telemedicine Platform. Almaviva S.p.A. holds a 40% share of the share capital in the company.

The sole joint venture of the Group is the 50% equity investment in CCID-AlmavivA Inform. Technol. Co. Ltd. a Chinese company operating the local call centre segment. The changes applying Equity Method are shown below:

(in thousands of Euro)	At December 31, 2022	Income Statement effect	Increases (Decreases)	At September 30, 2023
CCID - Almaviva Inform. Technol. Co. Ltd	117	0	0	117
Consorzio Hypertix in liquidation	99	0	0	99
TVEyes L.T. S.r.l.	27	2	0	29
PNT Italia S.r.l.	0	0	5,736	5,736
Diversity Tech S.r.l.	0	0	3	3
Total	243	2	5,739	5,984

The main data relating to both the joint venture and associated companies are summarized below, based on the latest available financial statements and prepared in accordance with International Accounting Standards IAS/IFRS.

Description	Registered office		Share Capital	Shares held (%)	Investor
CCID – Almaviva Inform. Technol. Co. Ltd	Shangai, China	¥	39,642,000.00	50.00	AlmavivA S.p.A.
Consorzio Hypertix in liquidazione	Rome, Italy	€	198,000.00	49.99	AlmavivA S.p.A.
TVEyes L.T. S.r.l.	Trento, Italy	€	20,000.00	20.00	Pervoice S.p.A.
PNT Italia S.r.l.	Rome, Italy	€	14,339,200.00	40.00	Almaviva S.p.A.
Diversity Tech S.r.l.	Rubano (PD) Italy	€	10,000.00	48.00	2F Water V. S.r.l.

As of September 30, 2023, there are no impairment indicators regarding the risk of recoverability of the investment.

10. NON-CURRENT FINANCIAL ASSETS

Non-current financial assets of the AlmavivA Group amount to Euro 1,688 thousand (Euro 1,256 thousand as at December 31, 2022) and are broken down as follows:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022	
Long-term loans	1,612	1,188	
Others Equity investments	76	68	
Non-current financial assets	1,688	1,256	

(in thousands of Euro)	At September 30, 2023	At December 31, 2022	
Amount failling due within 12 months	0	0	
Amount failling due between 1-5 years	1,612	1,188	
Non-current financial receivables	1,612	1,188	

Non-current financial receivables, equal to Euro 1,612 thousand (Euro 1,188 thousand as at December 31, 2022) are all instrumental to operating activities and relate to various securities for Euro 424 thousand, loans to personnel for Euro 7 thousand and financial assets to Auselda for Euro 1,181 thousand.

The investments on equity instruments are equal to Euro 76 thousand (Euro 68 as a t December 31, 2022), are classified in accordance with IAS 32, and are broken down as follows:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022	
Conai	1		
Calpark	5	5	
Banca Brutia	5	5	
Uirnet	5	5	
Consorzio Namex	3	3	
Other	57	49	
Total	76	68	

Due to irrelevance of the investments, the Directors have measured these investments at cost and therefore the fair value has not been determined as reported in drafting criteria to which reference is made.

At September 30, 2023, no impairment losses were recorded on the item in question. In this case, the impairment was determined following the analytical model described in the preparation criteria.

11. DEFERRED TAX ASSETS

Deferred tax assets amount to Euro 16,641 thousand (Euro 21,367 thousand as at December 31, 2022) and are shown net of deferred tax liabilities, if they can be offset under the Italian and / or foreign reference regime, and have been allocated, within the limits of the values that it is expected to recover in future years based on the capacity of the expected taxable income, mainly in relation to temporary deductible differences (provisions for risks and other deferred charges) and in part residual in relation to previous tax losses.

At the end of the period, the Group generally assesses the presence of impairment indicators for prepaid taxes; in this sense, the recoverability of the same is carried out by considering the estimates of future taxable income based on the forecasts of the latest business plan approved by the Board of Directors. As of September 30, 2023, management has concluded that the capacity of taxable income will allow the use of recorded deferred tax assets.

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Deferred Tax Assets	16,641	21,367

As at September 30, 2023, Management believes that there are no impairment indicators of deferred tax assets. In fact, as already illustrated in these explanatory notes, the forecasts included in the business plans appear reliable in light of the final results of the Group and reinforce the forecast of future taxable income sufficiently large to guarantee the recoverability of the amounts recorded, in continuity with the already recorded as at December 31, 2022.

12. OTHER NON-CURRENT ASSETS

Other non-current assets amount to Euro 1,728 thousand as at September 30, 2023 compared to an amount of Euro 1,091 thousand as at December 31, 2022, as illustrated in the table below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Security deposits	1,028	1,056
Prepaid expenses	31	31
Other receivables	669	4
Other non-current assets	1,728	1,091

[&]quot;Other receivables" mainly refers to non-current portion of receivables due from R&D projects equal to Euro 665 thousand.

13. INVENTORIES

Inventories of the Group are equal to Euro 21,592 thousand (Euro 18,811 thousand as at December 31, 2022) and are composed as follows:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Raw materials (at cost)	5,648	5,334
Work in progress (at cost)	3,623	4,254
Finished goods (at lower of cost and net realizable value)	12,321	9,223
Total inventories at the lower of cost and net realizable value	21,592	18,811

During 2023 have not been accounted any expenses for inventories to carry them at net realizable value. The total amount is related to Sadel S.p.A. for Euro 12,673 thousand, to

AlmavivA S.p.A. for Euro 4,406 thousand, to Tecnau for Euro 491 thousand, to BM Tecnologie Industriali for Euro 2,361 thousand and to 2F Water Venture for Euro 1,661 thousand.

14. CONTRACT ASSETS

As at September 30, 2023, contract assets are equal to Euro 37,366 thousand (Euro 19,064 thousand as at December 31, 2022).

They increase overall by Euros 18,302 thousand and refer essentially to the activities generated by the IT Services sector not yet completed or not yet subjected to testing by the customers.

15. TRADE RECEIVABLES

As at September 30, 2023, trade receivables are equal to Euro 572,988 thousand (Euro 513,487 thousand as at December 31, 2022) with an increase of the year equal to Euro 59,501 thousand:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Trade receivables, gross amount	595,568	533,735
Trade receivables, amount retained as a guarantee	3,630	3,534
Bad debt provision	(26,210)	(23,782)
Trade receivables	572,988	513,487

Trade receivables are exposed net of bad debt provision equal to Euro 26,210 thousand (Euro 23,782 thousand as at December 31, 2022). The increase of the period is mainly related to a balance sheet reclassification for Euro 2,415 thousand without any effect on Income Statement.

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Balance at the beginning of the year	23,782	22,966
Provisions	0	624
Uses	0	(49)
Change in consolidation areea	0	0
Other	2,428	241
Balance at the end of the year	26,210	23,782

Starting from the 2018 financial year, the bad debt provision was determined by the practical expedient of the *Provision Matrix* for private customers. For customers in the public sector, the ECL was determined based on information obtained from external info-providers.

The following table show the ageing of the gross amount of trade receivables, excluding the portion retained by customers as a guarantee, as at September 30, 2023 and at December 31, 2022:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Amount not yet due	472,723	455,157
Amount due by less than 30 days	27,341	16,422
Amount due between 30-60 days	21,131	5,212
Amount due between 61-90 days	8,259	2,754
Amount due between 91-120 days	6,652	5,676
Amount due by more than 120 days	59,462	48,514
Trade receivables, gross amount	595,568	533,735

Further, as mentioned in 2017 Financial Statements, on May 2, 2017, the Italian Ministry of Economic Development made an order that put into special administration under Decree-Law "Marzano", the company Alitalia – Società Aerea Italiana S.p.A.

The Group – supported by an internal and external legal opinion further substantiated by recent case-law – considers pre-deductible and consequently fully recoverable the net receivables from Alitalia - Società Aerea Italiana S.p.A. in A.S. (as at May 2, 2017).

Therefore, the application for insinuation into the bankruptcy liabilities was proposed requesting the recognition of the credits on a pre-deductible basis and, alternatively, on an unsecured basis.

It should also be noted that following the extraordinary administration of Alitalia - Società Aerea Italiana S.p.A. in A.S., the Group continued to provide services to it, confirming the strategic nature of its role for the aircraft operator even in the context of crisis. These services, during 2021, were only interrupted following the evolution of the matter in question which took place in the establishment of the new Italian flag carrier Italia Trasporto Aereo S.p.A. (better known as "ITA Airways"). The new company has chosen another supplier for the provision of Contact Center services and an agreement was positively reached with the trade unions and with all the parties involved for the progressive transition to the new supplier of the main workforce of the AlmavivA Group used to carry out the previous contract with Alitalia - Società Aerea Italiana S.p.A. in A.S.

With a communication dated February 6, 2023, the creditors were informed of the enforceability into the bankruptcy liabilities. The credit was almost entirely recognized on an unsecured basis. Therefore, an appeal to the bankruptcy liabilities was lodged.

It should also be noted that the revocatory judgment pursuant to art. 67 of the Bankruptcy Law filed in 2020 by Alitalia in A.S. S.p.A. was recently settled transactively; as a result, a further request for insinuation into the bankruptcy liabilities of Alitalia Società Italiana S.p.A. in A.S. was lodged, in relation to the claim of about Euro 1.2 million deriving from the "revocatory recognition". The request of insinuation was proposed on an unsecured basis. It's waiting to receive the project bankruptcy liabilities with the evaluation of the application for the claim.

The future developments of the insolvency procedure and the recently filed opposition proceedings will be carefully monitored in order to assess any changes in conditions that led the management to assume the position referred to above. The forecast of the timing of collection of these receivables can only depend on the evolution of the extraordinary administration process.

In the expectation that the timing of the collection of these receivables may depend on the evolution of the "A.S. Procedure", during the period and in previous years, financial expenses were recorded. At present day, the value of the receivable has been prudently adjusted by approximately more than 50%.

It should be noted that Note 40 "Risks and other information" provides additional information regarding the credit risk management policy adopted by the Group and the ageing of the receivables past due but not written down.

16. CURRENT FINANCIAL ASSETS

As at September 30, 2023, current financial assets amounted to Euro 4,044 thousand (Euro 14,533 thousand as at December 31, 2022). The decrease of the period mainly refers to a collection of AlmavivA SpA. The amount mainly refers (i) to AlmavivA SpA for Euro 3,601 thousand relating to financial receivables from one of the main customers linked to deferred payments with respect to the Company's services that have been granted to the aforementioned customer, and (ii) for Euro 443 thousand to ReActive Srl and to Wedoo Srl.

There are no financial assets either overdue or written down. The same are valued, as indicated above, at amortized cost having passed the SPPI test - Solely for Payments of Principal and Interests:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Current financial assets	4,044	14,533

17. OTHER CURRENT ASSETS

Other current assets amount to Euro 185,017 thousand as at September 30, 2023, compared to Euro 142,041 thousand as at December 31, 2022. The amount is composed as follow:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Receivables due from personnel	4,572	4,224
Receivables due from social security institutions	3,985	5,636
Receivables due from tax autorithies	50,923	35,481
Receivables related to tax consolidation	23,990	24,540
Prepaid expenses	29,679	15,041
Advances to suppliers	8,468	3,424
Sundry items	63,400	53,695
Other current assets	185,017	142,041

In particular, it should be noted that the item Receivables from social security institutions, equal to Euro 3,985 thousand, includes almost all receivables from INPS not yet collected relating mainly to):

- To the receivable from the INPS treasury in AlmavivA SpA;
- · Cigs, Cigd and Fis credits of AlmavivA Contact;

Tax consolidation credits for Euro 23,990 thousand derive from the transfer to the parent company AlmavivA Technologies S.r.l. of the tax positions of the companies adhering to the aforementioned institution. Offsetting this credit, there is also a debt position for Euro 35,502 thousand, as reported in Note 28.

Prepayments for Euro 29,679 thousand include future costs mainly of AlmavivA SpA (Euro 26,173 thousand), ReActive (Euro 1,799 thousand), AlmavivA Contact (Euro 300 thousand), Almawave (Euro 256 thousand), The Data Appeal Company (Euro 194 thousand), Kline (Euro 315 thousand), Sistemi Territoriali (Euro 183 thousand) and to a lesser extent of the other Group companies.

Receivables from the tax authorities are divided into (i) credits for direct taxes Euro 6,539 thousand relating to AlmavivA SpA for Euro 4,874 thousand, AlmavivA Contact for Euro 273 thousand, Agrisian for Euro 380 thousand, Almawave for Euro 280 thousand, Sistemi Territoriali for Euro 226 thousand and to a lesser extent to the other companies of the Group; (ii) receivables for indirect taxes equal to Euro 44,384 thousand relating mainly to AlmavivA S.p.A., Almacontact and the Brazilian companies. Regarding to the receivables of AlmavivA S.p.A. for indirect taxes they refer mainly to the credit for the Group VAT for Euro 25,494 thousand. During these first nine months of 2023, it should be noted that Euro 23,235 thousand, related Group VAT, was collected.

Advances to suppliers increased by Euro 5,044 thousand, from Euro 3,424 thousand as at December 31, 2022 to Euro 8,468 thousand as at September 30, 2023.

Sundry items equal to Euro 63,400 thousand are mainly included:

- DRM International (ex CRM International) receivables for judicial deposits on disputes pending with employees;
- Receivables due from the State and Public Authorities for projects financed and R&D projects equal to Euro 7,447 thousand;
- Receivables for reimbursements which refer:
 - the credit for the request for reimbursement, submitted to a well-known insurance company, of the legal costs incurred in the context of a dispute initiated in the United States by an American company (the "US Litigation") against some of the companies of the AlmavivA Group (collectively the "AlmavivA Companies"), as well as third parties. The US litigation ended - both at first and second instance - with the rejection, also confirmed by the Supreme Court of the United States of America, of all the claims made by the American company, with compensation of the expenses. In order to obtain reimbursement of the legal expenses incurred in the US Litigation, the AlmavivA Companies, by virtue of a policy called "Directors' Civil Liability Insurance" signed with a well-known insurance company, took action against the contracting insurance company. Currently, the terms for lodge an appeal, against the rejection of the circuit court, at Supreme Court is pending. The AlmavivA Companies currently believe - also on the basis of the assessments made by their defense board - that they have valid arguments to be able to support their position and, consequently, to be able to subvert the outcome sentence. In consideration of these aspects, the receivable from the insurance company continues to be considered deriving from a contractual right and, at present, fully recoverable.

18. CASH AND CASH EQUIVALENTS

Cash and cash equivalents amounted to Euro 130,527 thousand (Euro 164,660 thousand as at December 31, 2022) refers to credit balances at banks in existence as at September 30, 2023 and the amounts held at the Group treasuries. These voices are not subject to any restriction and are not foresee disinvestment costs.

19. SHAREHOLDERS' EQUITY

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Share capital	154,899	154,899
Share premium reserve	17,788	17,788
Legal reserve	19,104	15,139
Other reserves:		
FTA reserve	4,493	4,493
OCI reserve	5,132	4,927
Stock Grant reserve	8,311	7,693
Translation reserve	(36,709)	(46,257)
Other reserves	(29,704)	(83,733)
	(48,477)	(112,877)
Profit/(loss) for the year	45,903	72,344
Total group shareholders' equity	189,221	147,296
Reserves pertaining to NCIs:		
Translation reserve	(943)	(991)
Other reserves	<i>35,17</i> 9	29 <i>,7</i> 99
	34,237	28,809
Profit/(loss) for the year pertaining to NCIs	2,377	2,756
Total non-controlling interests	36,614	31,565
Total Shareholders' equity	225,835	178,862

The total Shareholders' equity as at September 30, 2023 is equal to Euro 225,835 thousand (Euro 178,862 thousand as at December 31, 2022) showing an increase of Euro 46,973 thousand. This change in Equity of the AlmavivA Group was affected by (i) the results for the period equal to Euro 48,280 thousand, (ii) the positive impact of about Euro 9,596 thousand relating to the improvement of the Euro / Reais exchange rate on the Translation Reserve, (iii) the dividends paid in the period for an amount equal to 11,900 thousand.

Share Capital

The Share capital as at September 30, 2023 amounted to Euro 154,899 thousand and due to the collateral agreements signed concurrently with the conclusion of the loan agreement, in previous years, the amount was fully paid-in and consisted of:

- no. 107,567,301 ordinary shares;
- no. 32,331,764 special Class A shares;
- no. 15,000,000 special Class B shares.

in number of shares	Ordinary shares	"Class A" special shares	"Class B" special shares	Total shares	% of Total shares
Almaviva Technologies S.r.l.	100,000,000	32,331,764	15,000,000	147,331,764	95.11%
RAI S.p.A.	1,291,522			1,291,522	0.83%
Fintecna S.p.A.	1,119,894			1,119,894	0.72%
Confagricoltura	1,093,172			1,093,172	0.71%
Conf. Italiana Agricoltori	1,093,172			1,093,172	0.71%
Conf. Nazionale Coldiretti	1,093,172			1,093,172	0.71%
Assicurazioni Generali S.p.A.	1,056,490			1,056,490	0.68%
Visualnet S.r.l.	819,879			819,879	0.53%
Share capital	107,567,301	32,331,764	15,000,000	154,899,065	100.00%

The special Class A and Class B shares have the following differences compared to the ordinary shares:

- Class A shares allow holders to receive a profit increased by 10% when dividends are distributed; this is deferred in the case of losses; they are convertible into ordinary shares at a ratio of one to one upon the request of the shareholder in the event of the listing of the company or disposal to third parties, or they will acquire, upon the application of the shareholder, the right to vote in the Company's ordinary and extraordinary shareholders' meetings; in the event of the liquidation of the company, they are entitled to receive a percentage of the liquidation proceeds, increased by 10%;
- Class B shares allow holders to receive a profit increased by 10.1% when dividends are distributed; this is deferred in the case of losses; they are convertible into ordinary shares at a ratio of one to one upon the request of the shareholder in the event of the listing of the company or disposal to third parties, or they will acquire, upon the application of the shareholder, the right to vote in the Company's ordinary and extraordinary shareholders' meetings; in the event of the liquidation of the company, they are entitled to receive a percentage of the liquidation proceeds, increased by 10.1%.

For both of the share classes described above, there are no unconditional obligations to pay money. The shares mentioned comply with the definition of equity instrument pursuant to IAS 32.

Legal reserve

The Legal reserve amounted to Euro 19,104 thousand as at September 30, 2023 and is increased by the prior year's profit allocation.

Share premium reserve

The Share premium reserve amounted to Euro 17,788 thousand as at September 30, 2023 and remained unchanged compared to December 31, 2022.

Stock Grant reserve

The stock grant reserve equal to Euro 8,311 thousand as at September 30, 2023, includes the fair value valuation at the same date regarding the Stock Grant Plan introduced by Almawave SpA and AlmavivA SpA during 2021. Please to refer to Note 32 for more details.

FTA reserve

The FTA reserve amounted to Euro 4,493 thousand as at September 30, 2023, as detailed below:

- AlmavivA for Euro 4.782 thousand:
- AlmavivA Contact for negative Euro 141 thousand;
- Almawave for negative Euro 270 thousand;
- AlmavivA do Brasil for Euro 122 thousand.

OCI reserve

The OCI reserve is equal to Euro 5,132 thousand as at September 30, 2023 (Euro 4,927 thousand as at December 31, 2022).

Translation reserve

The Translation reserve concerns the exchange differences from the translation to Euro of the financial statements of companies operating in non-Euro value.

As at September 30, 2023, it is negative for Euro 36,709 thousand.

Other reserves

The Other reserves is equal to negative Euro 29,904 and are represented by consolidation reserves and by undistributed profits or losses carried forward.

Non-controlling interests

The non-controlling interests are equal to Euro 36,614 thousand and refer to share capital, reserves, profit/loss of the year attributable to non-controlling interests, net of translation reserve.

Capital management

The Group's objectives in terms of capital management are the protection of business continuity, the creation of value for stakeholders and support for Group development. In particular, the Group aims to maintain an adequate level of capitalisation which makes it possible to achieve an economic return for shareholders, guarantee access to external sources of financing and satisfy investors. In this context, the Group manages its capital structure and makes adjustments to it, if rendered necessary by changes to economic conditions. Due to this, the Group constantly monitors the evolution of the level of indebtedness in relation to shareholders' equity, whose situation as at September 30, 2023 is summarised in the following table.

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Non current Net Financial Position	(386,697)	(380,717)
Current Net Financial Position	107,541	145,819
Non current financial receivables	1,688	1,256
Financial indebtness ("Debt")	(277,467)	(233,642)
Total Group Shareholder Equity	189,221	147,296
Non Controlling Interests	36,614	31,566
Total Shareholders' Equity ("Equity")	225,835	178,862
Debt/Equity ratio	(1.23)	(1.31)

Financial indebtness as at September 30, 2023, equal to Euro 277,467 thousand, includes the values deriving from the application of IFRS 16 for an amount equal to Euro 41,691 thousand (Euro 42,368 thousand as at December 31, 2022) of which Euro 31,576 thousand (Euro 31,619 thousand as at December 31, 2022) relating to non-current financial liabilities and Euro 10,115 thousand (Euro 10,749 as at December 31, 2022) relating to current financial liabilities. The value before application of IFRS 16 would have been equal to Euro 235,776 thousand (Euro 191,275 as at December 31, 2022).

20. LIABILITIES FOR EMPLOYEE BENEFITS

Liabilities for employee benefits equal to Euro 38,055 as at September 30, 2023 are reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Liabilities for employee benefits	38,055	39,672

The liability for employee severance indemnity, governed by Art. 2120 of the Italian Civil Code, includes the estimate of the obligation, determined on the basis of actuarial techniques, relating to the amount to be paid to the employees of Italian companies when their employment is terminated.

The indemnity, provided in the form of capital, is equal to the sum of the allocation amounts calculated on the salaries paid in relation to the employment contract and revalued until the

termination of said employment. As a result of the legislative amendments introduced on January 1, 2007, employee severance indemnity accruing will be allocated to pension funds, to the treasury fund set up by INPS (National Social Security Institute) or, in the case of companies with less than 50 employees, may be retained in the company. This means that a significant portion of the employee severance indemnity accruing is classified as a defined contribution plan, given that the company's obligation is represented exclusively by the payment of contributions to the pension fund or to INPS. The liability related to employee severance indemnity prior to January 1, 2007 continues to represent a defined benefit plan to be evaluated according to actuarial techniques.

21. PROVISIONS

Provisions are equal to Euro 13,817 as at September 30, 2023 (Euro 12,973 as at December 31, 2022) and are reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Non-current portion of provisions for risks and charges	8,876	8,040
Current portion of provisions for risks and charges	4,941	4,933
Provisions for risks and charges	13,817	12,973

(in thousands of Euro)	Provision for taxes	Provision for redundacy incentives	Provision for guarantees granted	Provisions for legal disputes	Provisions for mobility	Other provisions for risks and charges	Total
Balance as at January 1, 2023	66	356	134	1,393	0	10,844	12,973
Accruals	0	0	0	438	0	3,519	3,957
Utilizations	0	0	0	0	0	(2,731)	(2,731)
Decreases	0	(193)	0	(866)	0	(37)	(1,096)
Other changes not recorded through income statement	0	0	0	806	0	(92)	714
Balance as at September 30, 2023	66	163	134	1,771	0	11,503	13,817
of which:							
Non-current portion	66	22	134	8,654	0	0	8,876
Current portion	0	141	0	4,620	0	0	4,941

Information and comments on the various provisions are provided below.

"Non-current tax provision" equal to Euro 66 thousand relates to AlmavivA Contact SpA, set up following the risks associated with the deductions of costs considered non-deductible by the Tax Administration following a tax audit that took place in 2004.

"Redundancy fund" equal to Euro 163 thousand (Euro 356 thousand as at December 31, 2022) mainly relating to employees of AlmavivA S.p.A..

The Provision for guarantees granted of a non-commercial nature is related to provisions recorded by the parent company AlmavivA for Euro 134 thousand.

"Contractual and commercial risk fund" is related to provisions recorded by AlmavivA Contact for Euro 180 thousand.

Provision for legal disputes of Euro 1,771 thousand is related to IT Services segment for Euro 1,079 thousand and to DRM International (ex CRM International) segment for Euro 692 thousand.

The line items, including non-current and current portion, for a total of Euro 11,503 thousand (Euro 10,884 thousand at December 31, 2022) mainly refers to prudential provisions on commercial risks relating to penalties for Euro 2,339 thousand of AlmavivA SpA; provisions for disputes both towards personnel and for other civil disputes for Euro 106 thousand of AlmavivA Contact, commercial guarantee funds for Euro 4,445 thousand of AlmavivA SpA and for Euro 490 of Sadel and the liquidation costs provision recorded for Euro 1,271 thousand from Agrisian by virtue of current obligations under the law. The change in other provisions for risks refers to the provision for the emergence of new risks and charges.

22. NON-CURRENT FINANCIAL LIABILITIES

Non-current financial liabilities, equal to Euro 386,697 thousand (Euros 380,717 thousand as at December 31, 2022), refer to long-term payables as detailed below and include the non-current portion of financial liabilities for leasing deriving from the application of IFRS 16.

(in thousands of Euro)	At September 2023	•	cember 31, 2022
Banks		4,531	2,521
Bond	34	4,447	340,131
Amounts due to other lenders		6,143	6,446
Financial liabilities associated with leasing	31,576 31		31,619
Non-current financial liabilities	386,697		380,717
(in thousands of Euro)	> 12 months	< 5 years	> 5 years
Banks	4,531	4,531	0
Bond	344,447	344,447	0
Amounts due to other lenders	6,143 6,143		0
Financial liabilities associated with leasing	31,576	28,091	3,485
	386,697	383,212	3,485

The fair value of the main financing component, relating to the bond issued on the Luxembourg market, was equal to Euro 339,521 thousand as at September 30, 2023. This assessment is affected by this period characterized by strong worldwide disturbance due to the Russian-Ukrainian conflict, with a consequent impact in terms of the performance of the stock and bond markets.

Followings the tables of proceeds, repayments and reclassifications of borrowings occurred in the period:

(in thousands of Euro)	At January 1, 2023	Proceeds from borrowings	Repayements of borrowings	Reclassification and other adjustments	At September 30, 2023
AlmavivA S.p.A.	346,128	800	(944)	1,766	347,750
Sadel S.p.A.	1,959	0	(455)	(634)	870
AlmavivA do Brasil	151	0	0	(151)	0
CRC - Central de Recup. de Creditos	295	0	0	(295)	0
Obda Systems S.r.I.	4	0	(2)	0	2
The Data Appeal Company S.p.A.	292	0	0	(31)	261
Sistemi Territoriali S.r.l.	269	0	(31)	(110)	128
2F Water Venture S.r.l.	0	0	0	912	912
BM Tecnologie Industriali S.p.A.	0	27	0	5,171	5,198
Financial liabilities associated with leasing	31,619	5,374	(3,545)	(1,872)	31,576
Non-current financial liabilities	380,717	6,201	(4,977)	4,756	386,697

As regards the monetary movements of the period, it should be noted that as at September 30, 2023 the repayments of loans amounted to Euro 1,432 thousand.

Long-term financial liabilities of Euro 386,697 thousand refer primarily to the bond of Euro 350,000 thousand issued on November 3, 2021, 4.875% coupon with half-yearly payment on April 30 and October 30 of each year and maturity of 5 years. The bond was listed on the Luxembourg stock exchange on the Euro MTF Market (unregulated market).

For the placement of the Bond, Goldman Sachs and BNP operated by *Joint Global Coordinator*, supported by JP Morgan and Akros Bank.

The Bond is treated in the financial statements with the amortized cost method and has a value as of September 30, 2023, of Euro 344,447 thousand.

Liabilities to banks equal to Euro 4,531 thousand relate to The Data Appeal Company (Euro 100 thousand), Sadel (Euro 870 thousand), BM Tecnologie Industriali (Euro 2,648 thousand), 2F Water Venture (Euro 912 thousand) and AlmavivA S.p.A. (Euro 1 thousand).

Liabilities to other lenders equal to Euro 6,143 thousand mainly refer to subsidized loans received on projects financed by AlmavivA SpA (Euro 5,052 thousand), to OBDA System for Euro 3 thousand, to The Data Appeal Company (Euro 161 thousand) and to Sistemi Territoriali (Euro 150 thousand).

Non-current financial liabilities deriving from the adoption of IFRS 16 are equal to Euro 31,576 thousand, the reclassifications for Euro 1,872 thousand refer to the exchange difference of the companies with functional other than the Euro and the reclassification from non-current portions to current portions of the debt.

23. DEFERRED TAX LIABILITIES

Deferred tax liabilities are equal to Euro 92 thousand as at September 30, 2023 and increased by Euro 8 thousand compared to December 31, 2022:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Deferred tax liabilities	92	84

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Balance at the beginning of the year	84	2
Increases	8	82
Decreases	0	0
Balance at the end of the year	92	84

24. OTHER NON-CURRENT LIABILITES

Other non-current liabilities equal to Euro 1,234 thousand as at September 30, 2023 (Euro 635 thousand as at December 31, 2022) are reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Other non-current liabilities	228	304
Deferred income on capital grants	1,006	331
Other non-current liabilities	1,234	635

The fully amount refers to deferred income on capital grants.

25. TRADE PAYABLES

Trade payables are equal to Euro 355,441 thousand as at September 30, 2023 and increased for Euro 3,915 thousand compared to the previous year. They mainly include payables for the supply of services, as well as those relating to various services for activities carried out during the year. Specifically, overdue trade payables amount to Euro 80,343 thousand (Euro 59,975 thousand as of December 31, 2022) while those not due and due within 12 months amount to Euro 275,098 thousand (Euro 291,551 thousand as of December 31, 2022).

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Trade payables	355,441	351,526

Please note that the trade-related payables are regulated based on the contractual conditions and specific agreements with the Group's suppliers.

26. CURRENT FINANCIAL LIABILITIES

Current Financial liabilities analysis, that include current lease liabilities related to standard IFRS 16 application, is reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Payables due to banks	8,804	7,780
Current portion bonds	7,583	2,859
Payables due to other lenders	142	11,389
Accrued liabilities from financial expenses	173	163
Other financial payables	213	434
Financial liabilities for leasing IFRS 16	10,115	10,749
Current financial liabilities	27,030	33,374

Short-term financial liabilities for Euro 27,030 thousand refer to payables for short-term loans contracted with credit institutions and to the portion of payables for interest accrued to bondholders whose payment is expected on October 30, 2023. Finally, the item includes current financial liabilities for leasing, financial accruals and short-term payables of a different nature.

Payables due to other lenders show, during the period, a decrease refers to the payment of the financial liability to Simest for an amount of Euro 11,000 thousand, related to the portion of share capital and the share premium of AlmavivA do Brasil subscribed by SIMEST. This transaction entailed the irrevocable obligation to purchase from SIMEST (obliged to sell) the aforementioned shares subscribed by the latter, by June 30, 2023.

As regards the monetary movements of the period, it should be noted that: (i) at September 30, 2023, they generated a cash decrease equal to Euro 13,867 thousand; (ii) at September 30, 2022 they generated a cash decrease equal to Euro 608 thousand.

27. TAX PAYABLES

Tax payables as at September 30, 2023, equal to Euro 37,730 thousand (Euro 31,890 thousand as at December 31, 2022) are reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Income taxes	5,820	1,961
Other taxes	31,910	29,929
Tax payables	37,730	31,890

They mainly refer to payables for IRPEF to be paid, payables for direct IRAP taxes, payables for suspended VAT, as well as taxes of foreign companies, in particular of the AlmavivA do Brasil Group.

28. OTHER CURRENT LIABILITIES

Other current liabilities as at September 30, 2023, equal to Euro 173,738 thousand (Euro 121,853 thousand as at December 31, 2022) are reported below:

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
Payables due to social security institutions	12,685	18,095
Payables due to personnel	65,472	39,851
Miscellaneous payables	67,040	40,642
Deferred income	28,541	23,265
Other current liabilities	173,738	121,853

The payables to social security institutions equal to Euro 12,685 thousand refer to compulsory contributions accrued and to be paid to the social security institutions in relation to the salaries and fees paid.

Payables to personnel equal to Euro 65,472 thousand, mainly refer to the provision for holidays and leave accrued by the staff and not yet paid, as well as for the subsidiaries AlmavivA Contact S.p.A., AlmavivA Services, The Data Appeal Company and Sistemi Territoriali to the monthly payment for the month of September, the payment of which took place in the first days of October 2023, as per the ordinary management of salary payments.

Miscellaneous payables equal to Euro 67,040 thousand mainly include payables to project workers, payables to insurance companies, payables for collections to be paid to partners, payables to the parent company AlmavivA Technologies for tax consolidation (equal to Euro 35,502 thousand which partially offset, as reported in Note 17, the existing credit position for the tax consolidation) and payables to corporate bodies.

Deferred income for Euro 28,541 thousand relates to economic components pertaining to future years.

29. REVENUE

Please consider that label "Revenue", reported below, has to be read as "Revenues from contracts with customers" as defined in IFRS 15.

	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Revenues from sales and services	776,118	729,895	
Revenues from sale of goods	27,368	22,421	
Revenues from contract work in progress	16,897	11,701	
Revenues from contracts with customers	820,383	764,017	

The following is a breakdown of revenues deriving from contracts with customers based on the timing of recognition:

	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Goods transferred at a point in time	27,368	22,421	
Services transferred over time	793,015	741,596	
Total revenue from contracts with custome	820,383	764,017	

Revenues deriving from contracts with Group customers include estimated revenues based on the input and output method as indicated in the drafting criteria. Revenues from assets transferred at a point in time result from deliveries made by AlmavivA S.p.A.in the contracts relating to the Transportation sector.

The table below shows a breakdown of revenues by Operating segments for periods ended September 30, 2023, and 2022. Inter-segment elimination has not been considered and eliminated.

	For the nine months ended September 30,	
(in thousands of Euro)	2023	2022
IT Services	558,286	498,992
DRM International (ex CRM International)	224,319	203,736
Almawave - New Technology	34,001	27,586
Others	3,777	33,703
Revenues from contracts with customers	820,383	764,017

Revenues in the IT Services segment as of September 30, 2023, increased by Euro 59,294 thousand, equal to 11,9% compared to the previous period. This increase is mainly due to the growth in demand for services from customers in the Transport, Health, Treasury and Public Finance, Ministries, Local Government, Welfare, International - UE activities and Other business areas. This growth was partially offset by a reduction in revenues attributable to the Banking Insurance, Agricolture, Utilities and Industry and Homeland Security.

Revenues from contracts with customers in the DRM International (ex CRM International) segment at September 30, 2023, show an increase of Euro 20,584 thousand, equal to 10,1% compared to the previous period. The increase is attributable mainly to the Finance, Trasportation, Utility and Industry/Retail business areas, partially offset by a reduction in revenues attributable to Other business area. This trend is affected also by the improvement in the Euro/Reais exchange rate.

Revenues from contracts with customers in the Almawave-New Technology segment increased by Euro 6,414 thousand, up 23,3% compared to the previous period. This increase is mainly due to the increase in revenues from the sale of software technologies to customers in the Finance, Government, Telco/Media, Transport, Utilities e Other business areas.

Revenues from contracts with AlmavivA Group customers are mainly generated in Italy. The revenues generated abroad mainly concern Brazil and, to a lesser extent, Colombia and Tunisia. For further details on the breakdown by geographical area, please refer to Note no. 5.

The fees for services to be provided at September 30, 2023, based on the contracts already acquired by the Group, amount to Euro 2,445,821 thousand, of which Euro 206,823 thousand to be absorbed within the current year and Euro 2,238,998 thousand to be absorbed beyond the current year.

30. OTHER INCOME

Other income are reported in the following table:

(in thousands of Euro)	For the nine months ended September 30,		
	2023	2022	
Recovery of personnel costs	338	839	
Recovery of costs of service provision	4,005	3,819	
Recovery of costs of use of assets	136	119	
Reversal of provisions	2,731	5,730	
Other income	4,493	5,276	
Operating grants	2,952	1,088	
Reversal of over-accruals of trade payables	1,517	75	
Other income	16,172	16,946	

Other income amount to Euro 16,172 thousand (Euro 16,946 thousand as at September 30, 2022) and the most significant items relate to the absorption of other ordinary funds for guarantees; to the recovery of personnel costs, provision of services and use of third-party assets; to contingencies from adjustments to items allocated in previous years.

31. COST OF RAW MATERIALS AND SERVICES

Cost of raw materials and services are reported in the following table:

	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Raw materials, consumables, supplies and goods	27,368	27,676	
Costs for services	302,470	281,840	
Costs of use of third party assets	4,904	4,471	
Costs for services capitalised for assets created internally	(3,797)	(6,121)	
Changes in inventories	(616)	(1,067)	
Cost of raw materials and services	330,329	306,798	

(in the coord of Four)	For the nine months ende	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022		
IT Services	261,287	245,538		
DRM International (ex CRM International)	59,991	53,083		
Almawave New Technology	16,960	14,684		
Others	3,579	9,520		
Adjustments eliminations and other	(11,487)	(16,027)		
	330,329	306,798		

The item increased during the period by Euro 23,531 thousand. The increase is generally attributable to higher revenues in the IT Services sector, with a consequent increase in costs (Euro 15,749 thousand), as well as in the Almawave-New Technology segment (increase in costs of Euro 2,275 thousand) and in the DRM International (ex CRM International) segment (increase in costs by Euro 6,908 thousand). This effect was partially offset by the trend of the Euro/Reais exchange rate.

The table below shows, in more details, the disaggregation of cost of services as at September 30, 2023 and 2022:

	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Maintenance	33,783	28,438	
Insurance	3,469	2,763	
Consultancy and professional services	164,606	155,433	
Advertising, promotion and entertainment	1,351	963	
Telephone expenses	3,442	3,830	
Travel and stays	3,356	2,214	
Energy and fluids	10,608	7,364	
Distribution and warehousing	420	264	
Other costs for services	81,435	80,571	
Costs for services	302,470	281,840	

The item other costs for services includes operating expenses and various services such as canteen expenses and meal vouchers reserved for employees, legal and notary fees, commissions and expenses for banking services, expenses for training courses, costs for cleaning and costs incurred towards third parties essentially referring to expenses for insurance policies and expenses for travel and business trips, in the present half year the item in question also includes the expenses for corporate protection related to Covid 19 (costs for sanitization, cleaning, purchase of masks and gloves). The increase in costs is related to the increase in turnover volumes.

32. PERSONNEL EXPENSES

Personnel expenses are broken down as follows:

(in thousands of Euro)	For the nine months ended September 30,		
	2023	2022	
Salaries and wages	307,028	289,676	
Social security contributions	52,902	52,005	
Employee benefit expenses	12,212	13,303	
Other costs	3,156	1,836	
Agency work	1,415	1,648	
Personnel expenses capitalised for assets created internally	(13,085)	(7,799)	
Personnel expenses	364,247	352,871	

Personnel expenses increased of Euro 11,375 thousand, or 3,22%.

The cost of employee with share-based payment, during this first nine months of 2023, is equal to Euro 618 thousand and is related to the third and last tranche of the mentioned Stock Grant Plan; the costs just mentioned derive from the best estimate of the achievement of the objectives contained in the Stock Grant Plan. There are no cancellations or changes to the plan during the period.

The number of employees as at September 30, 2023 is equal to 44,169 and the average number of employees of companies included in the consolidation area, broken down by category, is as follows:

	At September 30, 2023	At September 30, 2022
Executives	316.9	291.9
Middle managers	1,103.9	1,016.9
White-collar employees	39,259.4	44,164.8
Total Group average		
employees	40,680.2	45,473.6
Agency workers	53.4	64.6
Total workforce	40,733.7	45,538.1

33. DEPRECIATION, AMORTIZATION and PROFIT (LOSS) FROM SALE OF NON-CURRENT ASSET

Depreciation, amortization and profit (loss) for sale of non-current asset are broken down as follows:

(in thousands of Fura)	For the nine months ended September 30,			
(in thousands of Euro)	2023	2022		
Industrial patent and intellectual property rights	7,597	6,662		
Concession, licence and trademarks	1,898	255		
Other	8,927	7,512		
Total Intangible Depreciation and Amortization	18,422	14,429		
Civil and industrial buildings	593	590		
Industrial and commercial equipment	233	119		
Plants and machinery owned	3,170	2,599		
Other assets owned and leased	6,082	5,883		
ROU Asset - Civil and industrial buildings IFRS16	7,355	7,455		
ROU Asset - Other assets owned and leased IFRS16	2,350	2,080		
Total Tangible Depreciation and Amortization	19,783	18,726		
Impairment Loss of Intangible asset	0	0		
Impairment Gain of Intangible asset	(45)	0		
Total Depreciation and Amortization	38,160	33,155		

LOSSES FROM SALE ON NON-CURRENT ASSETS

(in thousands of Euro)	For the nine months ended September 30,			
	2023	2022		
Disposals of Intangible Assets	0	2		
Disposals of Tangible Assets	237	212		
Disposals of FinancialAssets	81	87		
Total profit (losses) from sale on non-current assets	318	301		

34. OTHER EXPENSES

Other operating expenses are broken down as follows:

(in the wards of Euro)	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Provisions for risks	3,513	2,137	
Taxes and duties	566	765	
Membership fees	887	919	
Other expenses	4,585	2,219	
Reversal of over-accruals of trade receivables	630	(74)	
Other operating expenses	10,181	6,060	

Net provisions for risks and charges are recorded for Euro 3,513 thousand by the IT Services sector. Information relating to provisions for risks and charges is indicated in Note 21 to which reference is made. The other non-recurring operating costs include almost exclusively the economic effect found for the closure of previous items.

35. FINANCIAL INCOME/(EXPENSES) AND EXCHANGE GAINS/(LOSSES)

Financial income (expenses) and exchange gains/(losses) are reported below:

	For the nine months ended September 30		
(in thousands of Euro)	2023	2022	
Financial income	3,703	2,727	
Financial expenses	(20,733)	(19,157)	
Exchange gains/(losses)	(89)	(498)	
Financial expenses for leasing IFRS 16	(3,511)	(3,698)	
Net financial result	(20,630)	(20,627)	

As shown in the previous table, the result is negative as at September 30, 2023, for Euro 20,630 thousand, against a negative result of Euro 20,627 thousand as at September 30, 2022, with an increase of Euro 3 thousand.

36. GAINS/(LOSSES) ON EQUITY INVESTMENTS INCLUDING THOSE RESULTING FROM VALUATION AT EQUITY METHOD

	For the nine months ended September 30,		
(in thousands of Euro)	2023	2022	
Profit/(loss) from investments accounted for using equity method	2	6	
Net result from equity investments	2	6	

Gains/(losses) on equity investments and loss from investments accounted for using equity method shows a positive amount of Euro 2 thousand as at September 30, 2023 compared to a positive amount of 6 as at September 30, 2022.

37. INCOME TAXES

Income taxes are broken down as follows:

(in the constant of France)	For the nine months ended September 30,			
(in thousands of Euro)	2023	2022		
Italian Companies				
IRAP (Regional business tax)	3,827	3,018		
IRES (Corporate income tax)	14,047	10,699		
(Income) expenses from compliance with tax consolidation	(1,375)	(592)		
	16,499	13,125		
Foreign companies	•	•		
Other current taxes	8,425	8,595		
	8,425	8,595		
Current Taxes	24,924	21,720		
Italian Companies		_		
IRAP (Regional business tax)	(74)	(87)		
IRES (Corporate income tax)	(748)	(1,233)		
The Composition meaning taxty	(822)	(1,320)		
Foreign companies	(/	(=/===/		
Other deferred taxes	903	517		
	903	517		
Deferred taxes	81	(803)		
Income taxes for the year - Non recurring portion	43	(2)		
Total Income taxes	25,048	20,915		

38. INCOME TAXES RECONCILIATION

Reconciliation of tax expense and the accounting profit multiplied by Group AlmavivA's domestic tax rate:

(in thousands of Euro) —		For the nine months ended September 30,			
		2023		2022	
Income before taxes	73,328	100.0%	61,759	100.0%	
Theoretical taxes (*)	17,599	24.0%	14,822	24.0%	
Effective tax charge	25,048	34.16%	20,915	33.87%	
differences between theoretical and effective tax charge	7,449	10.16%	6,093	9.87%	
1) different foreign tax rates					
1a) Exchange rate differences	157	0.21%	(4,074)	-6.60%	
2) permanent differences:					
2a) IRAP and other italian regional taxes	3,827	5.22%	3,018	4.89%	
2b) taxes of prior periods	43	0.06%	(2)	(0.00%)	
2c) tax credit R&D	(114)	(0.16%)	`o´	0.00%	
2d) consolidation adjustments	` o´	`0.00%	86	0.14%	
2f) other differences (**)	3,536	4.83%	7,065	11.44%	
Total differences	7,449	10.16%	6,093	9.87%	

39. GUARANTEES AND COMMITTMENTS

The Group granted the following guarantees as at September 30, 2023:

- personal guarantees of Euro 212,316 thousand (Euro 215,537 thousand as at December 31, 2022), which are "in favour of subsidiaries" recorded by AlmavivA S.p.A. for co-obligations issued to various insurance companies in the interest of Agrisian S.C.p.A. in Liquidation amounting to Euro 206,583 thousand and relative to the contract with the Ministry of Agricultural and Forest Resources; "in favour of other parties" in the amount of Euro 5,733 thousand, by AlmavivA Contact S.p.A. in the amount of Euro 4,220 thousand, by Sadel S.p.A.in the amount of Euro 284 thousand and by AlmavivA Digitaltec in the amount of Euro 1,229 thousand.
- real guarantees provided as part of the new High Yield bond issue of November 3, 2021 and the new Revolving credit line for Euro 128,625 thousand relate to: Euro 69,543 thousand pledges on the shares held by AlmavivA S.p.A. in AlmavivA do Brasil S.A.. As a further guarantee of this loan, the shares held by AlmavivA Technologies S.r.I. have also been pledged. equal to 95.11% of the share capital in AlmavivA S.p.A.

To date there are no risks of enforcement of the aforementioned guarantees and the Group also does not receive commissions related to the commitments made.

Other guarantees, commitments and risks

These amounted to Euro 8,478 thousand (Euro 8,478 thousand as at December 31, 2022) and refer to third party assets held by AlmavivA S.p.A.

40. RISKS AND OTHER INFORMATION

Credit risk

The maximum theoretical exposure to credit risk for the AlmavivA Group as at September 30, 2023 is represented by the carrying amount of financial assets reported in the financial statements, in addition to the nominal value of guarantees given on the payables or commitments of third parties.

Trade receivables due from customers represent the greatest exposure to credit risk. In respect of the risk of customer default, an appropriate write-down provision is recorded in the financial statements, the amount of which is periodically reviewed. The write-down process adopted by AlmavivA S.p.A. requires trade positions to be subject to an individual write-down based on the age of the receivable, the reliability of the individual debtor and the progress of debt management and collection procedures. Trade receivables are generated by the Group operations in different regions/countries (predominantly in Italy and Brazil) with diversified customers and counterparties from a geographical and sector point of view (industrial, energy, telephone firms, public administrations, commercial companies, etc.) and in terms of dimensions (large corporate, small and medium enterprises, residential customers).

The following table shows the overall exposure of AlmavivA Group's receivables, together with a breakdown by amounts falling due and past due. For more detailed information, please refer to Note 15 above.

(in thousands of Euro)	At September 30, 2023	At December 31, 2022
- Amount falling due	472,723	455,157
- Past due	96,635	54,796
Trade receivables net of Bad debt provision	569,358	509,953

Liquidity risk

Liquidity risk, according to generally accepted definition, represents the risk that available financial resources could be not sufficient to cover maturing financial liabilities. AlmavivA S.p.A. evaluated this risk as remote for the company and for the Group. During the assessment, the entity considered its own capability to generate cash flows from operating activities and from sources of financing that, after renewed financial structure, allow to get a significant saving on cost of borrowing. Liquidity risk has not suffered significant impacts from the Covid-19 pandemic.

Exchange rate risk

Exposure to the risk of exchange rates changing derives from the company's transactions in non-euro currencies (mainly the Brazilian Real) and affects the consolidated financial statements (economic result and shareholders' equity) due to translating assets and liabilities of companies that draft their financial statements with functional currency other than the Euro. The risk arising from translating assets and liabilities of companies that draft their financial statements with non-euro functional currency is not usually subject to hedging, barring another specific assessment. The consolidated financial statements as at September 30, 2023 were impacted by the trend of the EUR / R \$ exchange rates.

41. INFORMATION ON FAIR VALUE MEASUREMENT

There are no fair value valuations within the financial statements except for the information provided regarding the bond for which a type 1 fair value is used.

42. LEGAL ISSUES AND LITIGATIONS

Tax, administrative, civil and labour disputes are handled by the AlmavivA Group's competent departments that provided, for the drafting of the financial statements, a comprehensive and exhaustive overview of the different proceedings in progress. In respect of these disputes, the company, also with the help of the opinions provided by the Group's external legal representatives, carried out an accurate assessment of the risk of being the losing party which determined the recognition of the appropriate provisions for disputes likely to have a negative outcome and, which could be reasonably quantified, as represented and commented on in these notes, under "Provisions for risks and charges" - Note 21. For those proceedings whose negative outcome, owing to the different case law positions, was only considered possible, no specific allocations were made in accordance with the regulations governing the drafting of the consolidated financial statements.

Contingent liabilities

The disputes for which, also based on the opinions provided by the Group's external legal representatives, it was only deemed possible that the legal proceedings would result in an unfavourable outcome are indicated below. Therefore, no specific allocations were made in accordance with the regulations governing the drafting of the consolidated financial statements.

Shown below are the main contingent liabilities as at September 30, 2023 not recorded in the financial statements owing to the absence of the necessary requirements set out in reference standard IAS 37.

AlmavivA S.p.A.

Aubay Research & Technologies S.p.A./Sogei S.p.A./AlmavivA S.p.A. (RTI's agent with Bit Media S.p.A.)

Aubay S.p.A. has requested the cancellation, after suspension of effectiveness, of the communication of its exclusion from the open procedure for the assignment of the support service for the use of the ETL product "Informatica Power Center. Gara E 901", banned by Sogei S.p.A. To the council chamber of the 14 October 2009, Aubay S.p.A. has requested the postponement of the processing of the precautionary application to propose additional reasons against the final award in the meantime intervened. On 20 November 2009, Aubay S.p.A. has notified RTI AlmavivA of additional reasons. RTI AlmavivA has concluded the activities referred to in the contract. The substantive hearing is not yet scheduled. The outcome of the risk assessment did not determine the need to enter risk funds.

Eustema S.p.A./FAPI-Fondo Formazione Piccole e Medie Imprese/AlmavivA TSF S.p.A., now AlmavivA S.p.A.

Eustema S.p.A. has requested the cancellation, after suspension of effectiveness, of the Notice and of the resolution of the Board of Directors of FAPI of 9 November 2010 regarding the appointment of the Selection Board of the tender called by FAPI for the assignment of the service for the construction of the new IT system and the related support activities for the automation of flows relating to financing activities for training. The TAR of Lazio rejected the precautionary request. The substantive hearing has not yet been scheduled. The outcome of the risk assessment did not determine the need to enter risk funds.

RTI AlmavivA S.p.A. (agent of the RTI established with Telecom Italia S.p.A. and Agriconsulting S.r.l.) / Consip S.p.A./ Ministry of the Environment and Protection of Land and Sea ("MATTM")/ Presidency of the Council of Ministers

The RTI AlmavivA has requested, with an appeal before the Lazio Regional Administrative Court, the joint and several condemnation of the MATTM, Consip and the Presidency of the Council of Ministers to pay the compensation and the greater sums due as compensation for damages, as a result of the provision with which the MATTM revoked the tender for the concession of the Waste Traceability Control System (SISTRI – ID 1642), announced by Consip and awarded to RTI AlmavivA. By judgment of 22 February 2021, the Lazio Regional Administrative Court partially upheld the appeal, ruling positively on the claim for compensation. On 31 March 2021, RTI AlmavivA notified the appeal before the Council of State. The hearing date has been postponed on December 14, 2023.

RTI NTT DATA ITALIA S.p.A. (agent of the constituent RTI with PC CUBE S.r.l. and Agic Technology S.r.l.) / Consip S.p.A./ RTI AlmavivA (agent of the RTI entity with Dedagroup Public Services S.r.l., Ecubit S.r.l. and GeoSystems S.r.l.)

The RTI NTT DATA has appealed to the Lazio Regional Administrative Court for the annulment, after the adoption of precautionary measures, of the award measure in favor of the RTI AlmavivA of lot 1 of the tender for the acquisition of services related to the production and maintenance of software in Microsoft environment and PHP – ID 2225, adopted by Consip. By judgment of 19 July 2021, the Lazio Regional Administrative Court upheld the appeal of the RTI NTT DATA. RTI AlmavivA has appealed to the Council of State. The substantive hearing was held on 27 January 2022. With a sentence of 25 May 2022, the Council of State accepted the appeal of the RTI AlmavivA. On 4 August 2022, the RTI NTT DATA notified the appeal for revocation. The hearing on the merits was on January 19, 2023. With a sentence on March 6, 2023, the Council of State declared, the appeal for revocation, inadmissible.

Telecom Italia S.p.A./ Consip S.p.A./ RTI AlmavivA S.p.A. (agent of the RTI established with Engineering D.HUB S.p.A.)

Telecom Italia has appealed to the Lazio Regional Administrative Court for the annulment, after adopting precautionary measures, of the award measure in favor of the RTI AlmavivA of lot 1 of the "open tender for the award of a framework agreement concerning the supply of Cloud Iaas and Paas products in a public delivery model, related services, professional support services, technical professional services for Public Administrations – ID2213", adopted by Consip. The hearing on the merits was held on May 18, 2022. With a sentence of May 24, 2022, the Lazio TAR rejected Telecom Italia's appeal. On September 23, 2022, Telecom Italia lodged an appeal to the Council of State. The hearing on the merits was held on March 9, 2023. With a sentence on October 3, 2023, the Council of State rejected the appeal.

Leonardo S.p.A. / Ministry of Infrastructure and Sustainable Mobility - General Command of the Port Authority Corps / RTI AlmavivA S.p.A. (agent of the joint venture established with Fincantieri Nextech S.p.A.)

Leonardo lodged an appeal with the Lazio TAR for the cancellation, after the adoption of precautionary measures, of the award provision in favor of the RTI AlmavivA of the tender "for the assignment of the management services of the VTS system for 36 months and an amount based on tender for 23,984,960.59 euros fully paid up excluded, with the option to provide additional services for a maximum amount of EUR 16,045,926.21 fully paid up excluded. The precautionary hearing was held on May 18, 2022. The RTI AlmavivA filed a cross appeal. The hearing on the merits was on October 12, 2022. With sentence of October 28, 2022, Lazio TAR reject the appeal. On January 27, 2023, Leonardo lodged an appeal at Council of State. The hearing on the merits was held on April 13, 2023. With a sentence of July 12, 2023, the Council of State rejected the appeal.

Gerry's International Pvt. Ltd / Ministry of Foreign Affairs and International Cooperation / Embassy of Italy in Islamabad / BLS International Services Limited / AlmavivA S.p.A.

Gerry (third classified) appealed to the Lazio TAR for the cancellation, subject to the adoption of precautionary measures, of the award order in favor of BLS International Services Limited, for the exclusion of the latter (first classified) and AlmavivA (second classified) from the tender for the "outsourcing of services relating to the performance of activities related to the issue of entry visas in Italy" and for the annulment of the refusal to access AlmavivA's technical offer. By order of 20 April 2022, the Lazio TAR granted the exhibition of the aforementioned technical offer. The hearing on the merits was held on July 19, 2022. With a sentence of August 2, 2022, the Lazio Regional Administrative Court rejected the appeal. On September 30, 2022, Gerry's lodged an appeal to the Council of State. The hearing on the merits was held on March 2, 2023. With a sentence of July 10, 2023, the Council of State rejected the appeal.

RTI Kyndryl Italia S.p.A. (agent of RTI with Vodafone Italia S.p.A., Consorzio Reply Public Sector, Lutech S.p.A., Insirio S.p.A. and Italware S.r.l.)/ Consip S.p.A./ RTI - AlmavivA S.p.A. (agent of RTI with Eurolink S.r.l., Leonardo S.p.A., Net Service S.p.A., S.M.I. Technologies and Consulting S.r.l. and Telecom Italia S.p.A.)

The Kyndryl RTI filed an appeal to the Lazio TAR for the cancellation, after the adoption of precautionary measures, of the award provision in favor of the RTI AlmavivA of the tender for the award of the Framework Agreement for the supply of System Management services for the Public Administrations - ID 2275. The hearing on the merits was held on September 21, 2022. With a sentence of September 23, 2022, the Lazio TAR rejected the appeal. On december 20, 2022, Kyndryl RTI lodged an appeal at Council of State. The hearing on the merits was held on March 2, 2023. With a sentence of May 17, 2023, the Council of State rejected the appeal.

IBM Italia S.p.A./ Trenord S.r.I./ Azienda Trasporti Milanesi – ATM S.p.A./ Almaviva S.p.A. (principal of RTI with Accenture S.p.A. and MIA S.r.I.)

IBM lodged an appeal to the Lombardy TAR for the cancellation, after the adoption of precautionary measures, of the awarding measure in favor of the RTI of which Almaviva is part of the procedure relating to the MAAS project in the Milanese metropolitan area. At the end of the precautionary hearing of July 27, 2022, the Lombardy Regional Administrative Court, with a sentence of August 1, 2022, declared the appeal unacceptable due to lack of jurisdiction. On August 13, 2022, IBM lodged an appeal to the Council of State. The precautionary hearing was held on September 15, 2022. The hearing on the merits was held on January 26, 2023. With a sentence of July 12, 2023, the Council of State accepted the appeal, declaring the existence of administrative jurisdiction and referring the case to the first judge for the definition on the merits. On July 29, 2023, IBM lodged an appeal to the Lombardy Regional Administrative Court. We are waiting for the precautionary hearing to be scheduled.

RTI Almaviva S.p.A. (agent of RTI with AlmavivA Digitaltec S.r.l., Accenture S.p.A., Accenture Technology Solutions S.r.l., Ai4health S.r.l., Appocrate S.r.l., A-Thon S.r.l., Compugroup Medical Italia S.p.A., Global Payments S.p.A., Gpi S.p.A., Iqvia Solutions Italy S.r.l., I.S.E.D. Ingegneria dei Sistemi Elaborazione Dati S.p.A., Onit Group S.r.l. and Postel S.p.A.)/ Consip S.p.A./ RTI Dedalus Italia S.p.A. (agent of RTI with Business Integration Partners S.p.A., Expleo Italia S.p.A., Etna Hitech Società Consortile per Azioni, Vodafone Italia S.p.A., Healthware Group S.r.l., Famas System S.p.A. and IBM Italia S.p.A.)/ RTI Engineering Ingegneria Informatica S.p.A. (agent of RTI with Consis soc. cons. a r.l., Nuvyta S.r.l., Leonardo S.p.A., Xenia Reply S.r.l., Telecom Italia S.p.A. and Inmatica S.p.A.)/ RTI Exprivia S.p.A. (agent of RTI with Data Processing S.p.A., Artexe S.p.A., Vesenda S.r.l., Capgemini Italia S.p.A., EL.CO. S.r.l. and Teleconsys S.p.A.)

The Almaviva RTI lodged an appeal to the Lazio TAR for the cancellation, subject to the adoption of precautionary measures, of the award of lot 4 of the "open tender divided into no. 6 lots pursuant to Legislative Decree no. 50/2016 and subsequent amendments for the conclusion of a Framework Agreement, for the assignment of application services and support services in the field of "Digital Health - Health information systems and services for citizens" for the Public Administrations of the NHS - ID 2365 "in favor, among other things, of the same RTI Almaviva (fourth classified). With this appeal, the RTI Almaviva asked to reformulate the ranking in order to move from the fourth position to the first, with the consequent right of more activities. The precautionary hearing was held on September 5, 2022. With a sentence of September 15, 2022, the Lazio TAR accepted the appeal. On September 30, 2022, the Dedalus RTI lodged an appeal at the Council of State. The hearing on the merits was on December 6, 2022. RTI Dedalus withdrew the appeal; therefore, with a sentence on February 28, 2023, the Council of State declared the judgment extinguished.

RTI Tecnositaf S.p.A. in liquidation (now Sinelec S.p.A. assignee, agent of RTI with Famas System S.p.A.)/ANAS S.p.A./RTI AlmavivA S.p.A. (agent of RTI established with Business Integration Partners S.p.A.)

The RTI Tecnositaf lodged an appeal to the Lazio TAR for the annulment, subject to the adoption of precautionary measures, of the provision for the award in favor of the RTI AlmavivA of the tender for the assignment of management services and application maintenance of the RAM, DSS and Smart Road in the cloud, under the Framework Agreement - CIG 9040730668, and for the condemnation of Anas to fully display the technical documentation of the RTI AlmavivA. With an order of March 28, 2023, the Lazio TAR granted the requested display. The hearing on the merits was held on September 20, 2023. With sentence on September 26, 2023, Lazio TAR rejected the appeal.

AlmavivA S.p.A. + others/ Lloyd's Insurers (at Lloyd's General Representative for Italy)

AlmavivA and other Group companies, as insured, by document notified on 13 July 2016, requested the Court of Milan to order Lloyd's insurers to reimburse the costs and legal costs of defence incurred in the context of an American litigation, in addition to compensation for damages. The Court rejected the plaintiff's claims by judgment of 18 June 2020, against which AlmavivA and other Group companies appealed. With a sentence dated December 10, 2022, the Court of Appeal rejected the plaintiff's claims. Almaviva and other Group companies lodged an appeal to the Supreme Court. The outcome of the risk assessment did not determine the need to enter risk funds.

Fastweb S.p.A./Aria S.p.A./Regione Lombardia/Agenzia Nazionale per i Servizi Sanitari Regionali – AGENAS/Ministero della Salute/Presidenza del Consiglio dei Ministri – Dipartimento per la trasformazione digitale/Engineering Ingegneria Informatica S.p.A./Almaviva S.p.A/PNT Italia S.r.l.

Fastweb lodged an appeal to the Lombardy Regional Administrative Court for the annulment, subject to the adoption of precautionary measures, of the documents of the open tender for the stipulation of a framework agreement for the assignment of the Regional Telemedicine Infrastructure service, called by Aria. At the end of the collegial precautionary hearing on September 8, 2023, the hearing on the merits was set for December 6, 2023.

RTI KNOWN GLOBAL LLC (mandataria del costituendo RTI con OCM Group s.r.l. e Lorenzo Marini Group s.r.l.)/ ICE - Agenzia per la Promozione all'estero e l'internazionalizzazione delle Imprese Italiane/Consip S.p.A./Almaviva S.p.A. (mandataria del RTI costituito con Accenture S.p.A., Accenture Financial Advanced Solution & Technology S.r.l. e Deas S.p.A.)

RTI Know lodged an appeal to the Lazio Regional Administrative Court for the annulment of the provision with which it was precluded from submitting the application to participate in the tender for the assignment of the service for the implementation of the second phase of a communication campaign in favor of the Made in Italy and Italian productive excellence, announced by ICE, through the Consip eProcurement Platform, managed by RTI Almaviva. The precautionary hearing has been set for October 11, 2023.

AlmavivA Digitaltec S.r.l.

Almaviva Digitaltec S.r.l. (principal of RTI with Almaviva S.p.A. agent, Accenture S.p.A., Accenture Technology Solutions S.r.l., Ai4health S.r.l., Appocrate S.r.l., A-Thon S.r.l., Compugroup Medical Italia S.p.A., Global Payments S.p.A., Gpi S.p.A., Iqvia Solutions Italy S.r.l., I.S.E.D. Ingegneria dei Sistemi Elaborazione Dati S.p.A., Onit Group S.r.l. and Postel S.p.A.)/ Consip S.p.A./ Dedalus Italia S.p.A. (agent of RTI with Business Integration Partners S.p.A., Expleo Italia S.p.A., Etna Hitech Società Consortile per Azioni, Vodafone Italia S.p.A., Healthware Group S.r.l., Famas System S.p.A. and IBM Italia S.p.A.)/ Engineering Ingegneria Informatica S.p.A. (agent of RTI with Consis soc. cons. a r.l., Nuvyta S.r.l., Leonardo S.p.A., Xenia Reply S.r.l.., Telecom Italia S.p.A. e Inmatica S.p.A.)/ Exprivia S.p.A. (mandataria del RTI con Data Processing S.p.A., Artexe S.p.A., Vesenda S.r.l., Capgemini Italia S.p.A., EL.CO. S.r.l. and Teleconsys S.p.A.)

The RTI with Almaviva Digitaltec lodged an appeal at Lazio Regional Administrative Court for the annulment, subject to the adoption of precautionary measures, of the provision for the award of lot 4 of the open tender divided into no. 6 lots pursuant to Legislative Decree no. 50/2016 and subsequent amendments for the conclusion of a Framework Agreement, for the assignment of application services and support services in the field of Digital Health - Health information systems and services to the citizen for the Public Administrations of the NHS (ID 2365) in favor, among other things, of the same RTI (fourth classified). With this appeal, the RTI, of which

AlmavivA Digitaltec take part, asked to reformulate the ranking in order to move from the fourth position to the first, with the consequent right to more activities. The precautionary hearing was held on September 5, 2022. With a sentence dated September 15, 2022, the Lazio Regional Administrative Court upheld the appeal. On September 30, 2022, RTI Dedalus lodged an appeal at the Council of State. The hearing on the merits was held on December 6, 2022. RTI Dedalus withdrew the appeal; therefore, with a sentence on February 28, 2023, the Council of State declared the judgment extinguished.

AlmavivA Contact S.p.A.

Alicos S.p.A., now AlmavivA Contact S.p.A./Alitalia Linee Aeree Italiane S.p.A. in A.S.

Alicos, in data 14 November 2008, has submitted an application for insinuation into the bankruptcy liabilities of Alitalia Linee Aeree Italiane in A.S., requesting the recognition in prededuction of the credits claimed for call center activities/services. Alicos, admitted as unsecured, filed an appeal pursuant to art.111 bis L.F., then rejected. AlmavivA Contact lodged an appeal against that rejection decision, which was then dismissed. With appeal in opposition pursuant to art. 98 L.F., AlmavivA Contact challenged the passive status. This opposition was rejected and AlmavivA Contact appealed to the Court of Cassation. The Court dismissed the appeal by order, against which AlmavivA Contact appealed. The Court of Cassation, with an order on April 18, 2023, declared the appeal inadmissible. After the risk assessment, it has been considered appropriate to proceed with the provision of a credit write-down fund related to the ongoing litigation.

Sogei S.p.A. / AlmavivA Contact S.p.A.

Sogei has requested the condemnation of AlmavivA Contact to the restitution of sums paid as consideration for certain contracts between parties for the provision of telephone Help Desk services in the years 1998-2002. AlmavivA Contact was defended in the judgment. The proceedings were postponed for clarification of the Form of Order Sought at the hearing on 18 October 2023.

Alitalia in A.S. S.p.A. / AlmavivA Contact S.p.A.

Alitalia in A.S. has requested that the ineffectiveness (with consequent obligation to return) of the payments made by the same in favor of AlmavivA Contact in the six months prior to the date of admission to the extraordinary administration procedure (2 May 2017) be declared ineffective, as allegedly carried out in "anomalous" ways and/or times. AlmavivA Contact was defended in the judgment. The parties settled the dispute by settlement.

Labour litigation

In the first nine months of 2023, most of the pending cases at the Court of Cassation, relating to the collective redundancy procedure (started in October 2016) which led to the dismissal of n. 1666 employees at the Rome office, were concluded. The dispute brought about by the dismissed workers was settled in favor of the Company by all the judicial bodies involved.

Moreover, in continuity with what was done in previous years, the company in application of the collective agreement ASSTEL-ASSOCONTACT / OO.SS. of 1 August 2013 as amended - which governed collaborations in call centers - stipulated, when possible, transactions with collaborators engaged in the previous year in the Research Business Unit of Marcato in order to guarantee their inclusion in the pre-emption pool for the stipulation of new contracts and eliminate the risk of disputes aimed at the requalification of collaboration relationships into subordinate employment relationships.

In the last year there have been no out-of-court appeals relating to this type of dispute.

With reference, on the other hand, to the residual dispute initiated by former collaborators of the company at the Catania and Palermo offices, it is confirmed that both the Court of Catania and the Court of Appeal of Catania and Palermo have continued to confirm the line in favor of AlmavivA Contact, rejecting the workers' appeals.

It should be noted that in the first half of the year there was an increase in disputes relating to professional classification brought about by former company employees working as call center workers who claimed salary differences.

43. TRANSACTIONS WITH RELATED PARTIES

The transactions carried out by the group with related parties basically concerned:

- (a) natural persons who directly or indirectly have voting power in the company preparing the financial statements that gives them a dominant influence over the company and their close family members;
- (b) executives with strategic responsibilities, that is, those who have the power and responsibility for planning, managing and controlling the activities of the company that draws up the financial statements, including directors and officers of the company and close family members of such persons;
- (c) companies in which significant voting power is held, directly or indirectly, by any natural person described in (a) or (b) or over which such natural person is able to exercise significant influence. This case includes companies owned by the directors or major shareholders of the company preparing the financial statements and companies that have a manager with strategic responsibilities in common with the company preparing the financial statements.

Jointly controlled companies, associated companies and subsidiaries excluded from the consolidation area are indicated in the annex "Companies and significant equity investments at September 30, 2023" which is considered an integral part of these notes.

The amounts of all the relationships initiated with the related parties are reported in the following tables, together with the nature of the most significant transactions.

Trade and other relations

Trade and other relations are analysed as follows:

	At Septemb	eptember 30, 2023 For the nine months end				ded September 30, 2023		
(in thousands of Euro)	Receivables	Payables	Costs of Services	Other Costs	Revenues from Services	Other Income		
Relationships with the controlling company of AlmavivA S.p.A. AlmavivA Technologies Srl	24,139	35,658	254	0	0	2		
Relationships with the controlling companies valued at equity method								
Consorzio Hypertix	68	0	0	0	0	0		
TVEyes L.T.	11	113	4	0	0	14		
Almaviva CCID	125	0	0	0	0	1		
Consorzio Namex	0	0	10	0	0	0		
PNT Italia Srl	28,670	4,302	0	0	24813	0		
Strategic employees								
Stock Grant Plan	0	0	0	618	0	0		
Other								
Elvit Consultoria e Partcipacoes LTDA	0	0	166	0	0	0		
Total	53,013	40,073	434	618	24,813	17		

	At December 31, 2022		
(in thousands of Euro)	Receivables	Payables	
Relationships with the controlling company of AlmavivA S.p.A. AlmavivA Technologies Srl	24,480	29,914	
Relationships with the controlling companies valued at equity method			
Consorzio Hypertix	68	0	
TVEyes L.T.	10	126	
Almaviva CCID	120	0	
Consorzio Namex	0	0	
Strategic employees			
Stock Grant Plan	0	0	
Other			
Elvit Consultoria e Partcipacoes LTDA	0	0	
Totale	24,678	30,040	

	For the nine months ended September 30, 2022			
(in thousands of Euro)	Costs of Services	Other Costs	Revenues from Services	Other Income
Relationships with the controlling company of AlmavivA S.p.A.				
AlmavivA Technologies Srl	252	0	0	2
Relationships with the controlling companies valued at equity method				
Consorzio Hypertix	0	0	0	0
TVEyes L.T.	0	0	0	18
Almaviva CCID	0	0	0	0
Consorzio Namex	11	0	0	0
Strategic employees				
Stock Grant Plan	0	2,202	0	0
Other				
Elvit Consultoria e Partcipacoes LTDA	54	0	0	0
Totale	317	2,202	0	20

44. SUBSEQUENT EVENTS

There are no significant subsequent events after the end of the period.